11/4/86 A3720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 986
October 28, 1986

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,665,395	1,749,303	-4.8%	302,352	327,349	-7.6%	1,967,747	2,076,652	-5.2%
(+) Production	626,513	538,992	16.2%	126,241	137,366	-8.1%	752,754	676,358	11.3%
(-) Ending Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(=) Total Disappearance	829,911	612,315	35.5%	80,075	103,408	-22.6%	909,986	715,723	27.1%
(-) Exports	276,803	194,935	42.0%	28,751	43,709	-34.2%	305,554	238,644	28.0%
(=) Disappearance-Canada & United States	553,108	417,380	32.5%	51,324	59,699	-14.0%	604,432	477,079	26.7%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,689,576	2,049,854	-17.6%	294,222	300,800	-2.2%	1,983,798	2,350,654	-15.6%
(+) Production	1,441,207	1,258,323	14.5%	360,460	348,862	3.3%	1,801,667	1,607,185	12.1%
(-) Ending Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(=) Total Disappearance	1,668,786	1,632,197	2.2%	306,164	288,355	6.2%	1,974,950	1,920,552	2.8%
(-) Exports	712,934	500,763	42.4%	155,533	121,636	27.9%	868,467	622,399	39.5%
(=) Disappearance-Canada & United States	955,852	1,131,434	-15.5%	150,631	166,719	-9.6%	1,106,483	1,298,153	-14.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811									
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

September, 1986

	PRODUCTION			ENDING INVENTORY, SEPTEMBER 30			DISAPPEARANCE		
	1986	SEP	1985	MINE SITE	OFFSITE	1986	1985	1986	SEP 1985
MURIATE									
Special Std.	18,322		29,398	31,193	13,969	45,162	37,014	-479	31,828
Standard	212,306		183,212	364,671	129,597	494,268	480,079	189,176	179,336
Chemical	6,226		6,574	6,199	334	6,533	7,075	4,504	5,967
Coarse	188,362		181,672	108,630	337,018	445,648	684,879	376,748	261,160
Granular	252,937		208,081	177,753	387,906	565,659	561,249	275,165	130,598
Soluble	62,345		42,908	81,088	85,533	166,621	178,017	54,300	87,423
SULPHATES	12,256		24,513	72,319	14,305	86,624	88,974	10,572	19,411
TOTAL	752,754		676,358	841,853	968,662	1,810,515	2,037,287	909,986	715,723

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	1985
MURIATE										
Special Std	-	44	2,522	25,012	-	-	-	-	2,522	25,056
Standard	28,497	37,871	150,503	139,464	9,804	14,415	324	39	189,128	191,789
Chemical	-	-	-	-	5,020	5,865	13	24	5,033	5,889
Coarse	289,305	275,997	55,710	7,744	27	-	-	-	345,042	283,741
Granular	160,489	148,048	66,634	38,132	6,777	-	-	-	233,900	186,180
Soluble	32,282	41,060	26,099	17,586	11,651	11,261	34	3,832	70,066	73,739
SULPHATES	9,687	9,870	3,715	6,811	291	356	-	-	13,693	17,037
TOTAL	520,260	512,890	305,183	234,749	33,570	31,897	371	3,895	859,384	783,431

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

September, 1986

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 SEP	1985
MURIATE								
Special Standard	18,322	29,398	31,193	13,969	45,162	37,014	-479	31,828
Standard	154,472	130,352	229,001	128,982	357,983	351,560	153,311	132,206
Chemical	4,979	3,641	4,320	334	4,654	3,341	3,427	4,616
Coarse	180,636	167,378	86,464	336,543	423,007	631,278	369,796	246,242
Granular	206,580	169,704	83,216	386,585	469,801	481,718	251,140	111,562
Soluble	61,524	38,519	75,857	85,533	161,390	171,069	52,716	85,861
TOTAL	626,513	538,992	510,051	951,946	1,461,997	1,675,980	829,911	612,315

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986	1985
MURIATE										
Special Std	-	44	2,522	25,012	-	-	-	-	2,522	25,056
Standard	22,181	33,219	130,722	110,376	1,153	2,159	-	-	154,056	145,754
Chemical	-	-	-	-	4,162	4,514	-	24	4,162	4,538
Coarse	285,892	263,069	55,710	6,890	27	-	-	-	341,629	269,959
Granular	139,572	134,472	61,750	31,215	6,777	-	-	-	208,099	165,687
Soluble	32,282	40,578	26,099	17,586	10,061	9,873	-	3,832	68,442	71,869
TOTAL	479,927	471,382	276,803	191,079	22,180	16,546	-	3,856	778,910	682,863

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

September, 1986

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 SEP	1985
MURIATE								
Standard	57,834	52,860	135,670	615	136,285	128,519	35,865	47,130
Chemical	1,247	2,933	1,879	-	1,879	3,734	1,077	1,351
Coarse	7,726	14,294	22,166	475	22,641	53,601	6,952	14,918
Granular	46,357	38,377	94,537	1,321	95,858	79,531	24,025	19,036
Soluble	821	4,389	5,231	-	5,231	6,948	1,584	1,562
SULPHATES	12,256	24,513	72,319	14,305	86,624	88,974	10,572	19,411
TOTAL	126,241	137,366	331,802	16,716	348,518	361,307	80,075	103,408

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986	1985
MURIATE										
Standard	6,316	4,652	19,781	29,088	8,651	12,256	324	39	35,072	46,035
Chemical	-	-	-	-	858	1,351	13	-	871	1,351
Coarse	3,413	12,928	-	854	-	-	-	-	3,413	13,782
Granular	20,917	13,576	4,884	6,917	-	-	-	-	25,801	20,493
Soluble	-	482	-	-	1,590	1,388	34	-	1,624	1,870
SULPHATES	9,687	9,870	3,715	6,811	291	356	-	-	13,693	17,037
TOTAL	40,333	41,508	28,380	43,670	11,390	15,351	371	39	80,474	100,568

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JULY - SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(+) Production	1,441,207	1,258,323	14.5%	362,165	348,862	3.8%	1,803,372	1,607,185	12.2%
(-) Ending Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(=) Total Disappearance	1,669,445	1,632,197	2.3%	307,869	288,355	6.8%	1,977,314	1,920,552	3.0%
(-) Exports	709,550	500,763	41.7%	162,503	121,636	33.6%	872,053	622,399	40.1%
(=) Disappearance-Canada & United States	959,895	1,131,434	-15.2%	145,366	166,719	-12.8%	1,105,261	1,298,153	-14.9%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

July-September Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 JUL-SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 JUL-SEP	1985
MURIATE								
Special Std.	46,571	56,783	31,193	13,969	45,162	37,014	39,668	47,977
Standard	512,846	383,758	364,671	129,597	494,268	480,079	563,010	429,097
Chemical	15,779	19,795	6,199	334	6,533	7,075	16,678	20,627
Coarse	433,623	446,309	108,630	337,018	445,648	684,879	584,802	675,892
Granular	598,959	493,960	177,753	387,906	565,659	561,249	604,169	573,378
Soluble	144,438	137,908	81,088	85,533	166,621	178,017	116,147	109,610
SULPHATES	51,156	68,672	72,319	14,305	86,624	88,974	52,839	63,962
TOTAL	1,803,372	1,607,185	841,853	968,662	1,810,515	2,037,287	1,977,314	1,920,543

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JULY-SEPTEMBER	
	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986	1985
MURIATE										
Special Std.	19	60	30,356	38,365	-	-	-	-	30,375	38,425
Standard	75,750	78,308	474,486	323,632	42,369	48,287	935	599	593,540	450,826
Chemical	183	-	41	-	15,903	19,705	312	352	16,439	20,057
Coarse	527,206	637,746	93,412	29,057	-	-	-	-	620,618	666,803
Granular	317,819	398,544	205,569	154,034	-	-	-	-	523,388	552,578
Soluble	39,368	75,394	32,041	32,397	24,597	31,215	11,139	11,915	107,145	150,921
SULPHATES	23,277	26,496	23,748	32,048	643	689	14	-	47,682	59,233
TOTAL	983,622	1,216,548	859,653	609,533	83,512	99,896	12,400	12,866	1,939,187	1,938,843

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K20)

JULY-SEPTEMBER, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	482	0	0	0	482
Australia	2,351	3,531	37,871	0	1,877	45,630
Belgium	16,696	0	6,669	0	0	23,365
Brazil	49,174	62,961	118,378	3,450	253	234,216
Chile	7,390	0	0	0	8,645	16,035
China	56,637	0	0	0	0	56,637
Columbia	8,992	0	0	0	0	8,992
Costa Rica	0	0	960	0	1,508	2,468
Denmark	12,303	0	0	0	0	12,303
Dom. Republic	0	0	5,029	0	553	5,582
Ecuador	0	0	0	0	48	48
France	3,709	0	0	0	0	3,709
Guatemala	4,402	0	0	0	0	4,402
India	105,682	0	0	0	0	105,682
Indonesia	25,118	0	0	0	0	25,118
Ireland	0	0	6,669	0	0	6,669
Italy	7,744	0	0	0	0	7,744
Jamaica	0	1,760	0	0	0	1,760
Japan	34,973	22,850	11,823	21,473	10,124	101,243
Korea	38,189	0	0	7,083	0	45,272
Malaysia	40,325	0	0	0	159	40,484
Mexico	15,850	0	0	35	118	16,003
New Zealand	5,161	1,828	0	0	0	6,989
Panama	0	0	826	0	388	1,214
Peru	2,812	0	0	0	0	2,812
Philippines	7,705	0	0	0	75	7,780
Puerto Rico	0	0	978	0	0	978
South Africa	0	0	3,346	0	0	3,346
Switzerland	22,457	0	10,527	0	0	32,984
Taiwan	37,213	0	0	0	0	37,213
United Kingdom	0	0	2,493	0	0	2,493
TOTAL AG:	504,883	93,412	205,569	32,041	23,748	859,653
NON-AGRICULTURAL						
Japan	262	-	-	11,139	0	11,401
Korea	50	-	-	0	0	50
Mexico	810	-	-	0	14	824
United Kingdom	125	-	-	0	0	125
TOTAL NON-AG:	1,247	-	-	11,139	14	12,400
TOTAL EXPORTS:	506,130	93,412	205,569	43,180	23,762	872,053

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

July-September Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 JUL-SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 JUL-SEP	1985
MURIATE								
Special Standard	46,571	56,783	31,193	13,969	45,162	37,014	39,668	47,977
Standard	378,702	256,659	229,001	128,982	357,983	351,560	438,388	332,796
Chemical	12,769	13,119	4,320	334	4,654	3,341	12,296	13,994
Coarse	408,657	404,695	86,464	336,543	423,007	631,278	568,891	639,910
Granular	453,986	398,606	83,216	386,585	469,801	481,718	499,263	493,788
Soluble	140,522	128,461	75,857	85,533	161,390	171,069	110,938	103,732
TOTAL	1,441,207	1,258,323	510,051	951,946	1,461,997	1,675,980	1,669,445	1,632,197

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JULY-SEPTEMBER	
	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986	1985
MURIATE										
Special Std.	19	60	30,356	38,365	-	-	-	-	30,375	38,425
Standard	56,349	63,211	383,911	280,612	18,029	12,405	125	-	458,414	356,228
Chemical	183	-	-	-	11,665	13,073	299	352	12,147	13,425
Coarse	518,337	602,043	88,212	28,203	-	-	-	-	606,549	630,246
Granular	273,858	362,565	163,502	109,190	-	-	-	-	437,360	471,755
Soluble	35,674	74,068	32,006	32,397	19,974	26,644	11,139	11,644	98,793	144,753
TOTAL	884,420	1,101,947	697,987	488,767	49,668	52,122	11,563	11,996	1,643,638	1,654,832

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,351	3,531	37,871	0	43,753
Brazil	27,157	58,243	97,442	3,450	186,292
Chile	7,390	0	0	0	7,390
China	56,637	0	0	0	56,637
Columbia	4,600	0	0	0	4,600
Denmark	12,303	0	0	0	12,303
France	3,709	0	0	0	3,709
Guatemala	4,402	0	0	0	4,402
India	89,884	0	0	0	89,884
Indonesia	25,118	0	0	0	25,118
Italy	7,744	0	0	0	7,744
Jamaica	0	1,760	0	0	1,760
Japan	21,815	22,850	11,823	21,473	77,961
Korea	38,189	0	0	7,083	45,272
Malaysia	40,325	0	0	0	40,325
Mexico	14,807	0	0	0	14,807
New Zealand	5,161	1,828	0	0	6,989
Peru	2,812	0	0	0	2,812
Philippines	7,705	0	0	0	7,705
South Africa	0	0	3,346	0	3,346
Switzerland	22,457	0	10,527	0	32,984
Taiwan	19,701	0	0	0	19,701
United Kingdom	0	0	2,493	0	2,493
TOTAL AG:	414,267	88,212	163,502	32,006	697,987
NON-AGRICULTURAL					
Japan	249	-	-	11,139	11,388
Korea	50	-	-	0	50
United Kingdom	125	-	-	0	125
TOTAL NON-AG:	424	-	-	11,139	11,563
TOTAL EXPORTS:	414,691	88,212	163,502	43,145	709,550

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

July-September Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 JUL-SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 JUL-SEP	1985
MURIATE								
Standard	134,144	127,099	135,670	615	136,285	128,519	124,622	96,301
Chemical	3,010	6,676	1,879	-	1,879	3,734	4,382	6,633
Coarse	24,966	41,614	22,166	475	22,641	53,601	15,911	35,982
Granular	144,973	95,354	94,537	1,321	95,858	79,531	104,906	79,590
Soluble	3,916	9,447	5,231	-	5,231	6,948	5,209	5,878
SULPHATES	51,156	68,672	72,319	14,305	86,624	88,974	52,839	63,962
TOTAL	362,165	348,862	331,802	16,716	348,518	361,307	80,075	288,346

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JULY-SEPTEMBER
	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 JUL-SEP	1985	1986 / 1985
MURIATE									
Standard	19,401	15,097	90,575	43,020	24,340	35,882	810	599	135,126 / 94,598
Chemical	-	-	41	-	4,238	6,632	13	-	4,292 / 6,632
Coarse	8,869	35,703	5,200	854	-	-	-	-	14,069 / 36,557
Granular	43,961	35,979	42,067	44,844	-	-	-	-	86,028 / 80,823
Soluble	3,694	1,326	35	-	4,623	4,571	-	271	8,352 / 6,168
SULPHATES	23,277	26,496	23,748	32,048	643	689	14	-	47,682 / 59,233
TOTAL	99,202	114,601	161,666	120,766	33,844	47,774	837	870	295,549 / 284,011

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U. S. PRODUCERS - (Short Tons K20)

JULY-SEPTEMBER, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	482	0	0	0	482
Australia	0	0	0	0	1,877	1,877
Belgium	16,696	0	6,669	0	0	23,365
Brazil	22,017	4,718	20,936	0	253	47,924
Chile	0	0	0	0	8,645	8,645
Columbia	4,392	0	0	0	0	4,392
Costa Rica	0	0	960	0	1,508	2,468
Dom. Republic	0	0	5,029	0	553	5,582
Ecuador	0	0	0	0	48	48
India	15,798	0	0	0	0	15,798
Ireland	0	0	6,669	0	0	6,669
Japan	13,158	0	0	0	10,124	23,282
Malaysia	0	0	0	0	159	159
Mexico	1,043	0	0	35	118	1,196
Panama	0	0	826	0	388	1,214
Philippines	0	0	0	0	75	75
Puerto Rico	0	0	978	0	0	978
Taiwan	17,512	0	0	0	0	17,512
TOTAL AG:	90,616	5,200	42,067	35	23,748	161,666
NON-AGRICULTURAL						
Japan	13	-	-	0	0	13
Mexico	810	-	-	0	14	824
TOTAL NON-AG:	823	-	-	0	14	837
TOTAL EXPORTS:	91,439	5,200	42,067	35	23,762	162,503

1/6/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1086
December 19, 1986

OCTOBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(+) Production	705,878	749,784	-5.9%	144,400	116,506	23.9%	850,278	866,290	-1.8%
(-) Ending Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(=) Total Disappearance	481,552	602,370	-20.1%	87,425	96,573	-9.5%	568,977	698,943	-18.6%
(-) Exports	230,530	177,349	30.0%	38,657	29,517	31.0%	269,187	206,866	30.1%
(=) Disappearance-Canada & United States	251,022	425,021	-40.9%	48,768	67,056	-27.3%	299,790	492,077	-39.1%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	2,147,085	2,008,107	6.9%	504,860	465,368	8.5%	2,651,945	2,473,475	7.2%
(-) Ending Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(=) Total Disappearance	2,150,996	2,234,567	-3.7%	393,589	384,928	2.3%	2,544,585	2,619,495	-2.9%
(-) Exports	940,080	678,112	38.6%	201,160	151,153	33.1%	1,141,240	829,265	37.6%
(=) Disappearance-Canada & United States	1,210,916	1,556,455	-22.2%	192,429	233,775	-17.7%	1,403,345	1,790,230	-21.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092								
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE	
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986	OCT 1985
MURIATE									
Special Standard	28,099		19,454	19,893	20,438	40,331	45,476	32,930	10,992
Standard	222,897		231,773	442,323	113,955	556,278	588,906	160,887	122,946
Chemical	6,898		7,790	6,964	355	7,319	8,838	6,112	6,027
Coarse	219,514		248,734	146,288	355,441	501,729	699,301	163,433	234,312
Granular	285,608		259,582	284,262	419,348	703,610	616,827	147,657	204,004
Soluble	68,116		73,532	115,466	78,511	193,977	147,790	40,760	103,759
SULPHATES	19,146		25,425	70,698	17,874	88,572	97,496	17,198	16,903
TOTAL	850,278		866,290	1,085,894	1,005,922	2,091,816	2,204,634	568,977	698,943

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE										
Special Std	14	17	28,101	22,205	-	-	-	-	28,115	22,222
Standard	21,542	40,609	136,676	90,091	17,660	15,992	643	378	176,521	147,070
Chemical	201	-	-	-	3,038	5,944	303	51	3,542	5,995
Coarse	131,716	189,492	26,961	15,302	366	-	-	-	159,043	204,794
Granular	85,658	115,319	50,447	48,976	4,548	-	-	-	140,653	164,295
Soluble	21,465	37,936	17,611	7,262	4,802	17,815	2,777	16,665	46,655	79,678
SULPHATES	9,137	11,088	5,668	5,936	260	147	-	-	15,065	17,171
TOTAL	269,733	394,461	265,464	189,772	30,674	39,898	3,723	17,094	569,594	641,225

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE		
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986	OCT	1985
MURIATE										
Special Standard	28,099		19,454	19,893	20,438	40,331	45,476	32,930		10,992
Standard	166,211		178,974	285,010	113,255	398,265	439,192	125,929		91,342
Chemical	3,913		5,168	4,748	355	5,103	4,377	3,464		4,132
Coarse	207,262		236,433	126,238	354,803	481,041	653,999	149,228		213,712
Granular	233,249		240,746	153,758	415,356	569,114	541,580	133,936		180,884
Soluble	67,144		69,009	113,958	78,511	192,469	138,770	36,065		101,308
TOTAL	705,878		749,784	703,605	982,718	1,686,323	1,823,394	481,552		602,370

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE										
Special Std	14	17	28,101	22,205	-	-	-	-	28,115	22,222
Standard	13,197	33,736	113,217	79,218	8,470	2,900	-	-	134,884	115,854
Chemical	-	-	-	-	3,038	4,049	303	51	3,341	4,100
Coarse	121,057	176,507	20,987	8,445	351	-	-	-	142,395	184,952
Granular	76,392	99,384	50,447	43,503	4,548	-	-	-	131,387	142,887
Soluble	19,650	37,413	14,698	7,262	4,802	15,887	2,777	16,665	41,927	77,227
TOTAL	230,310	347,057	227,450	160,633	21,209	22,836	3,080	16,716	482,049	547,242

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

October, 1986

	PRODUCTION			ENDING INVENTORY, OCTOBER 31				DISAPPEARANCE	
	1986	OCT	1985	MINE SITE	OFFSITE	1986	1985	1986	OCT 1985
MURIATE									
Standard	56,686		52,799	157,313	700	158,013	149,714	34,958	31,604
Chemical	2,985		2,622	2,216	0	2,216	4,461	2,648	1,895
Coarse	12,252		12,301	20,050	638	20,688	45,302	14,205	20,600
Granular	52,359		18,836	130,504	3,992	134,496	75,247	13,721	23,120
Soluble	972		4,523	1,508	0	1,508	9,020	4,695	2,451
SULPHATES	19,146		25,425	70,698	17,874	88,572	97,496	17,198	16,903
TOTAL	144,400		116,506	382,289	23,204	405,493	381,240	87,425	96,573

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	OCT 1985	1986	1985
MURIATE										
Standard	8,345	6,873	23,459	10,873	9,190	13,092	643	378	41,637	31,216
Chemical	201	-	-	-	-	1,895	-	-	201	1,895
Coarse	10,659	12,985	5,974	6,857	15	-	-	-	16,648	19,842
Granular	9,266	15,935	-	5,473	-	-	-	-	9,266	21,408
Soluble	1,815	523	2,913	-	-	1,928	-	-	4,728	2,451
SULPHATES	9,137	11,088	5,668	5,936	260	147	-	-	15,065	17,171
TOTAL	39,423	47,404	38,014	29,139	9,465	17,062	643	378	87,545	93,983

1/16/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1186
January 7, 1987

NOVEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(+) Production	725,419	700,559	3.5%	120,481	100,692	19.7%	845,900	801,251	5.6%
(-) Ending Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(=) Total Disappearance	472,157	455,599	3.6%	100,697	97,946	2.8%	572,854	553,545	3.5%
(-) Exports	198,962	122,431	62.5%	45,641	53,539	-14.8%	244,603	175,970	39.0%
(=) Disappearance-Canada & United States	273,195	333,168	-18.0%	55,056	44,407	24.0%	328,251	377,575	-13.1%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	2,872,504	2,708,666	6.0%	625,341	566,060	10.5%	3,497,845	3,274,726	6.8%
(-) Ending Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(=) Total Disappearance	2,623,153	2,690,166	-2.5%	494,286	482,874	2.4%	3,117,439	3,173,040	-1.8%
(-) Exports	1,128,174	800,543	40.9%	257,359	204,692	25.7%	1,385,533	1,005,235	37.8%
(=) Disappearance-Canada & United States	1,494,979	1,889,623	-20.9%	236,927	278,182	-14.8%	1,731,906	2,167,805	-20.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365							
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE	
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986 NOV	1985
MURIATE									
Special Standard	31,245		25,449	22,165	37,402	59,567	38,713	12,009	32,212
Standard	227,712		207,981	520,359	145,422	665,781	594,150	118,209	202,737
Chemical	8,482		8,043	8,528	1,313	9,841	13,764	5,960	3,117
Coarse	227,659		214,410	190,257	395,748	586,005	804,123	143,383	109,588
Granular	261,312		257,332	352,639	391,539	744,178	723,664	220,744	150,495
Soluble	69,243		65,195	131,665	83,447	215,112	171,387	48,108	41,598
SULPHATES	20,247		22,841	60,215	24,163	84,378	106,539	24,441	13,798
TOTAL	845,900		801,251	1,285,828	1,079,034	2,364,862	2,452,340	572,854	553,545

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE										
Special Std	-	-	12,415	539	-	-	-	-	12,415	539
Standard	18,157	33,006	95,944	87,325	9,514	14,352	108	378	123,723	135,061
Chemical	-	-	-	-	6,252	5,165	139	436	6,391	5,601
Coarse	119,657	76,381	40,176	13,447	432	-	-	-	160,265	89,828
Granular	128,050	98,173	62,794	50,880	6,093	-	-	-	196,937	149,053
Soluble	17,906	21,243	10,017	15,575	11,998	13,633	14,937	6,870	54,858	57,321
SULPHATES	7,647	6,778	8,001	520	320	271	72	-	16,040	7,569
TOTAL	291,417	235,581	229,347	168,286	34,609	33,421	15,256	7,684	570,629	444,972

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE		
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986	NOV	1985
MURIATE										
Special Standard	31,245		25,449	22,165	37,402	59,567	38,713	-12,009		32,212
Standard	184,247		160,878	343,785	144,979	488,764	443,235	93,748		156,835
Chemical	5,703		5,806	4,880	1,313	6,193	8,808	4,613		1,375
Coarse	220,747		204,642	174,441	395,299	569,740	760,955	132,048		97,686
Granular	215,110		242,448	211,898	389,053	600,951	656,797	183,273		127,231
Soluble	68,367		61,336	130,923	83,447	214,370	159,846	46,466		40,260
TOTAL	725,419		700,559	888,092	1,051,493	1,939,585	2,068,354	472,157		455,599

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE										
Special Std	-	-	12,415	539	-	-	-	-	12,415	539
Standard	11,113	29,008	85,459	57,458	2,394	2,696	-	-	98,966	89,162
Chemical	-	-	-	-	4,494	3,771	139	88	4,633	3,859
Coarse	113,780	69,083	34,750	8,885	403	-	-	-	148,933	77,968
Granular	111,930	87,983	41,245	33,090	6,093	-	-	-	159,268	121,073
Soluble	17,906	20,939	10,017	15,575	10,545	12,671	14,937	6,796	53,405	55,981
TOTAL	254,729	207,013	183,886	115,547	23,929	19,138	15,076	6,884	477,620	348,582

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE		
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986	NOV	1985
MURIATE										
Standard	43,465		47,103	176,574	443	177,017	150,915	24,461		45,902
Chemical	2,779		2,237	3,648	0	3,648	4,956	1,347		1,742
Coarse	6,912		9,768	15,816	449	16,265	43,168	11,335		11,902
Granular	46,202		14,884	140,741	2,486	143,227	66,867	37,471		23,264
Soluble	876		3,859	742	0	742	11,541	1,642		1,338
SULPHATES	20,247		22,841	60,215	24,163	84,378	106,539	24,441		13,798
TOTAL	120,481		100,692	397,736	27,541	425,277	383,986	100,697		97,946

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV	1985	1986	NOV	1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE												
Standard	7,044	3,998		10,485		29,867	7,120	11,656	108	378	24,757	45,899
Chemical	-	-		-		-	1,758	1,394	-	348	1,758	1,742
Coarse	5,877	7,298		5,426		4,562	29	-	-	-	11,332	11,860
Granular	16,120	10,190		21,549		17,790	-	-	-	-	37,669	27,980
Soluble	-	304		-		-	1,453	962	-	74	1,453	1,340
SULPHATES	7,647	6,778		8,001		520	320	271	72	-	15,040	7,569
TOTAL	36,688	28,568		45,461		52,739	10,680	14,283	180	800	93,009	96,390

3/19/87 A8720-2

POTASH & PHOSPHATE INSTITUTE

C O R R E C T I O N - - - 1985 CALENDAR YEAR POTASH REPORT

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THE ENCLOSED SIX PAGES SHOULD REPLACE THE 1985 CALENDAR YEAR CANADIAN AND UNITED STATES PRODUCER PAGES MAILED TO YOU EARLY IN 1986.

CHANGES WERE MADE IN COARSE AND GRANULAR GRADES ONLY. CORRECTIONS AFFECT REPORTED SALES IN THE FOLLOWING STATES AND PROVINCES:

Alabama	New York
Connecticut	North Carolina
Georgia	North Dakota
Illinois	Ohio
Indiana	Pennsylvania
Iowa	South Carolina
Kentucky	Tennessee
Michigan	Wisconsin
Minnesota	==========
Mississippi	Alberta
Missouri	Saskatchewan

NORTH AMERICAN SALES FIGURES ARE CORRECT AS PREVIOUSLY REPORTED.

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POTASH & PHOSPHATE INSTITUTE
ATLANTA, GEORGIA

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

Calendar Years 1985 and 1984

	PRODUCTION		ENDING INVENTORY, DECEMBER 31		DISAPPEARANCE	
	1985	1984	1985	1984	1985	1984
MURIATE						
Special Standard	216,442	239,936	43,035	18,448	191,855	265,697
Standard	1,667,601	2,337,742	565,133	368,292	1,470,760	2,159,536
Chemical	70,178	81,588	10,188	2,886	62,876	80,421
Coarse	2,294,672	2,869,705	556,379	669,254	2,407,547	2,567,627
Granular	2,333,835	2,197,564	625,440	485,793	2,194,188	1,907,411
Soluble	732,812	814,797	146,372	156,141	742,581	809,472
TOTAL	7,315,540	8,541,332	1,946,547	1,700,814	7,069,807	7,790,164

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY -- DECEMBER	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
MURIATE										
Special Std	3,319	6,171	167,529	203,557	-	-	-	-	170,848	209,728
Standard	294,583	308,077	1,249,706	1,881,014	38,531	44,853	10,789	214	1,593,609	2,234,158
Chemical	-	-	-	-	65,085	71,834	1,259	1,035	66,344	72,869
Coarse	2,368,948	2,491,470	116,111	180,238	-	-	-	-	2,485,059	2,671,708
Granular	1,793,060	1,432,412	372,719	376,305	-	-	-	-	2,165,779	1,808,717
Soluble	431,472	508,707	116,328	98,812	130,698	122,907	90,660	63,554	769,158	793,980
TOTAL	4,891,382	4,746,837	2,022,393	2,739,926	234,314	239,594	102,708	64,803	7,250,797	7,791,160

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	11,528	10,438	24,767	13,101	59,834
AK Alaska	0	0	239	0	239
AZ Arizona	0	0	0	15	15
AR Arkansas	0	5,670	33,840	4,543	44,053
CA California	1,006	71	2,213	3,810	7,100
CO Colorado	509	0	440	463	1,412
CT Connecticut	0	2,328	2,940	340	5,608
DE Delaware	0	242	16,672	397	17,311
FL Florida	61,333	16,413	5,781	7,082	90,609
GA Georgia	36,297	14,173	72,834	26,565	149,869
HI Hawaii	0	5,024	0	2,219	7,243
ID Idaho	0	1,092	6,685	856	8,633
IL Illinois	28,754	505,801	84,143	68,172	686,870
IN Indiana	11,637	329,363	41,536	54,599	437,135
IA Iowa	25,981	225,092	102,745	79,599	433,417
KS Kansas	0	70	2,675	4,090	6,835
KY Kentucky	3,139	84,497	47,950	2,575	138,161
LA Louisiana	0	4,601	20,091	5,521	30,213
ME Maine	670	184	6,609	137	7,600
MD Maryland	2,528	1,973	18,646	6,561	29,708
MA Massachusetts	0	0	2,404	996	3,400
MI Michigan	2,896	160,814	36,412	2,462	202,584
MN Minnesota	2,233	109,246	256,348	15,291	383,118
MS Mississippi	0	6,784	5,484	8,203	20,471
MO Missouri	2,728	30,894	129,681	22,299	185,602
MT Montana	43	640	9,385	936	11,004
NE Nebraska	45	3,645	8,804	8,668	21,162
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	795	0	795
NJ New Jersey	0	1,496	4,738	1,441	7,675
NM New Mexico	0	0	0	0	0
NY New York	4,898	35,684	44,083	3,808	88,473
NC North Carolina	11,627	25,270	72,825	14,320	124,042
ND North Dakota	361	5,142	16,215	430	22,148
OH Ohio	12,330	291,376	120,559	10,780	435,045
OK Oklahoma	0	3,263	2,098	89	5,450
OR Oregon	38	2,797	13,578	575	16,988
PA Pennsylvania	4,247	10,015	45,694	5,724	65,680
RI Rhode Island	0	460	1,037	754	2,251
SC South Carolina	12,840	7,489	42,813	4,534	67,676
SD South Dakota	0	3,897	6,247	1,732	11,876
TN Tennessee	1,820	20,896	118,590	10,591	151,897
TX Texas	0	0	(565)	554	(11)
UT Utah	13,468	19	125	124	13,736
VT Vermont	0	134	4,283	774	5,191
VA Virginia	8,277	6,787	42,638	10,016	67,718
WA Washington	5,761	6,072	23,630	2,002	37,465
WV West Virginia	0	1,955	2,960	498	5,413
WI Wisconsin	11,110	224,776	71,757	11,447	319,090
WY Wyoming	644	243	388	159	1,434
TOTAL U.S.:	278,748	2,166,826	1,573,812	419,852	4,439,238
CANADA					
AB Alberta	228	1,891	25,085	3,267	30,471
BC Brit. Columbia	(35)	751	6,214	68	6,998
MB Manitoba	0	5,008	16,261	1,797	23,066
NB New Brunswick	0	0	6,356	0	6,356
NF Newfoundland	411	0	0	0	411
NS Nova Scotia	0	(122)	5,472	0	5,350
ON Ontario	195	165,168	67,512	2,697	235,572
PE Pr.Edward Isle	27	379	8,722	0	9,128
PQ Quebec	18,328	28,069	73,953	3,693	124,043
SK Saskatchewan	0	978	9,673	98	10,749
TOTAL CAN:	19,154	202,122	219,248	11,620	452,144
*EXPORT SALES:	1,417,235	116,111	372,719	116,328	2,022,393
TOTAL AG SALES:	1,715,137	2,485,059	2,165,779	547,800	6,913,775

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	9,160	20,918	75,361	0	105,439
Bangladesh	31,748	0	0	0	31,748
Brazil	71,132	14,209	193,709	0	279,050
Chile	26,711	0	0	0	26,711
China	116,492	0	0	0	116,492
Costa Rica	11,629	1,419	1,101	0	14,149
Denmark	22,117	0	0	0	22,117
Dom. Republic	0	0	2,958	0	2,958
France	51,677	0	0	0	51,677
Guatemala	2,734	0	672	0	3,406
Honduras	(38,286)	0	0	0	(38,286)
India	334,071	0	0	10,000	344,071
Indonesia	115,375	0	0	0	115,375
Ireland	0	0	7,552	0	7,552
Jamaica	0	3,818	0	0	3,818
Japan	114,367	72,364	38,344	106,294	331,369
Korea	199,312	0	0	0	199,312
Malaysia	139,823	0	0	0	139,823
Martinique	0	0	961	0	961
Mexico	28,099	0	14,011	34	42,144
New Zealand	23,545	3,383	0	0	26,928
Panama	0	0	976	0	976
Peru	1,412	0	0	0	1,412
Philippines	24,708	0	0	0	24,708
South Africa	15,417	0	12,392	0	27,809
Sri Lanka	38,140	0	0	0	38,140
Switzerland	34,458	0	21,130	0	55,588
Taiwan	43,394	0	0	0	43,394
Venezuela	0	0	3,552	0	3,552
TOTAL AG:	1,417,235	116,111	372,719	116,328	2,022,393
NON-AGRICULTURAL					
Italy	0	-	-	20,242	20,242
Japan	756	-	-	64,319	65,075
Korea	0	-	-	6,099	6,099
Malaysia	725	-	-	0	725
Sri Lanka	10,065	-	-	0	10,065
United Kingdom	502	-	-	0	502
TOTAL NON-AG:	12,048	-	-	90,660	102,708
TOTAL EXPORTS:	1,429,283	116,111	372,719	206,988	2,125,101

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1985

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	431	-	-	63,118	63,549
CO	Colorado	3,642	-	-	27	3,669
DE	Delaware	30,360	-	-	0	30,360
FL	Florida	2,036	-	-	26	2,062
IL	Illinois	15,084	-	-	118	15,202
IN	Indiana	283	-	-	14	297
IA	Iowa	77	-	-	13	90
KS	Kansas	787	-	-	0	787
KY	Kentucky	0	-	-	270	270
ME	Maine	437	-	-	0	437
MD	Maryland	60	-	-	0	60
MI	Michigan	175	-	-	1,347	1,522
MS	Mississippi	313	-	-	1,007	1,320
MO	Missouri	2,427	-	-	27	2,454
MT	Montana	78	-	-	0	78
NE	Nebraska	62	-	-	0	62
NH	New Hampshire	27	-	-	0	27
NJ	New Jersey	14,217	-	-	108	14,325
NY	New York	818	-	-	310	1,128
ND	North Dakota	423	-	-	0	423
OH	Ohio	10,120	-	-	54,549	64,669
OR	Oregon	1,450	-	-	13	1,463
PA	Pennsylvania	95	-	-	1,039	1,134
TN	Tennessee	40	-	-	183	223
TX	Texas	1,057	-	-	0	1,057
VA	Virginia	181	-	-	7	188
WV	West Virginia	0	-	-	662	662
WI	Wisconsin	29	-	-	0	29
WY	Wyoming	495	-	-	0	495
	TOTAL U.S.:	85,204	-	-	122,838	208,042
CANADA						
AB	Alberta	5,973	-	-	866	6,839
NF	Newfoundland	460	-	-	0	460
ON	Ontario	4,185	-	-	4,349	8,534
PQ	Quebec	194	-	-	0	194
SK	Saskatchewan	7,900	-	-	2,645	10,245
	TOTAL CAN:	18,412			7,860	26,272
EXPORT SALES:		12,048	-	-	90,660	102,708
TOTAL NON-AG:		115,664	-	-	221,358	337,022
GRAND TOTAL:		1,830,801	2,485,059	2,165,779	769,158	7,250,797

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

Calendar Years 1985 and 1984

	PRODUCTION		ENDING INVENTORY, DECEMBER 31		DISAPPEARANCE	
	1985	1984	1985	1984	1985	1984
MURIATE						
Standard	528,088	505,667	158,406	99,974	469,656	570,681
Chemical	26,473	34,802	3,254	2,804	26,023	32,540
Coarse	128,434	270,492	33,894	55,330	149,870	288,651
Granular	383,509	561,139	57,351	91,998	418,156	546,940
Soluble	46,372	39,440	10,095	5,019	41,296	35,306
SULPHATES	258,929	284,312	94,080	94,185	259,034	306,762
TOTAL	1,371,805	1,695,852	357,080	349,310	1,364,035	1,780,880

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY -- DECEMBER	
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
MURIATE										
Standard	102,663	182,028	249,608	262,865	131,476	116,491	5,436	7,501	489,183	568,885
Chemical	-	-	-	-	25,329	32,090	696	465	26,025	32,555
Coarse	109,686	192,568	42,159	87,158	-	-	-	-	151,845	279,726
Granular	262,417	441,305	159,802	111,066	-	-	-	-	422,219	552,371
Soluble	12,035	16,024	-	379	29,001	19,057	508	12	41,544	35,472
SULPHATES	157,606	204,873	80,335	85,882	7,948	4,527	1,721	983	247,610	296,265
TOTAL	644,407	1,036,798	531,904	547,350	193,754	172,165	8,361	8,961	1,378,426	1,765,274

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	2,297	1,273	5,788	0	3,073	12,431
AK Alaska	0	0	0	0	0	0
AZ Arizona	58	0	239	0	118	415
AR Arkansas	17	1,591	13,908	63	778	16,357
CA California	18,812	10,229	6,218	0	13,924	49,183
CO Colorado	1,565	81	4,469	314	1,334	7,763
CT Connecticut	0	0	0	0	593	593
DE Delaware	0	0	0	0	760	760
FL Florida	914	0	3,191	0	31,567	35,672
GA Georgia	3,799	12	1,458	104	16,522	21,895
HI Hawaii	1,196	600	5,855	0	54	7,705
ID Idaho	2,839	3,738	11,145	0	346	18,068
IL Illinois	0	40,853	1,941	0	1,865	44,659
IN Indiana	0	1,311	0	0	2,081	3,392
IA Iowa	274	3,384	3,421	0	883	7,962
KS Kansas	2,242	4,119	18,107	418	1,568	26,454
KY Kentucky	43	53	329	0	7,237	7,662
LA Louisiana	1,800	9,494	17,155	893	169	29,511
ME Maine	0	0	0	0	900	900
MD Maryland	0	0	42	0	977	1,019
MA Massachusetts	0	0	0	93	235	328
MI Michigan	54	0	0	0	1,936	1,990
MN Minnesota	46	0	312	0	2,848	3,206
MS Mississippi	12,675	271	1,372	0	496	14,814
MO Missouri	16,298	7,619	45,225	720	779	70,641
MT Montana	0	15	142	0	66	223
NE Nebraska	1,315	254	7,263	195	5,363	14,390
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	51	51
NJ New Jersey	0	95	0	0	946	1,041
NM New Mexico	830	63	8,107	47	3,490	12,537
NY New York	0	0	271	0	2,097	2,368
NC North Carolina	0	0	0	0	5,835	5,835
ND North Dakota	0	0	0	0	0	0
OH Ohio	18	0	0	13	4,774	4,805
OK Oklahoma	893	2,194	15,316	490	711	19,604
OR Oregon	895	907	6,962	0	1,378	10,142
PA Pennsylvania	87	122	842	0	2,734	3,785
RI Rhode Island	0	0	0	0	182	182
SC South Carolina	16	0	0	0	5,607	5,623
SD South Dakota	0	0	63	0	70	133
TN Tennessee	911	29	0	14	1,884	2,838
TX Texas	28,548	21,012	81,029	8,671	10,359	149,619
UT Utah	1,065	171	921	0	81	2,238
VT Vermont	0	0	0	0	353	353
VA Virginia	0	0	29	0	1,739	1,768
WA Washington	2,906	119	924	0	1,284	5,233
WV West Virginia	0	0	0	0	0	0
WI Wisconsin	146	0	0	0	3,199	3,345
WY Wyoming	104	77	370	0	427	978
TOTAL U.S.:	102,663	109,686	262,414	12,035	143,673	630,471
CANADA						
AB Alberta	0	0	3	0	36	39
BC Brit. Columbia	0	0	0	0	435	435
MB Manitoba	0	0	0	0	5	5
NB New Brunswick	0	0	0	0	523	523
NF Newfoundland	0	0	0	0	(84)	(84)
NS Nova Scotia	0	0	0	0	64	64
ON Ontario	0	0	0	0	7,282	7,282
PE Pr.Edward Isle	0	0	0	0	283	283
PQ Quebec	0	0	0	0	5,389	5,389
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	0	0	3	0	13,933	13,936
*EXPORT SALES:	249,608	42,159	159,802	0	80,335	531,904
TOTAL AG SALES:	352,271	151,845	422,219	12,035	237,941	1,176,311

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,389	0	0	0	360	1,749
Australia	0	2,683	5,043	0	5,498	13,224
Brazil	58,024	20,046	122,927	0	848	201,845
Chile	0	0	0	0	7,176	7,176
Columbia	19,146	4,216	3,755	0	3,559	30,676
Costa Rica	1,041	0	4,594	0	4,312	9,947
Dom. Republic	0	0	9,488	0	1,448	10,936
Ecuador	2,182	0	5,819	0	855	8,856
Haiti	0	0	666	0	0	666
Honduras	1,084	0	0	0	0	1,084
India	13,849	0	0	0	0	13,849
Japan	51,295	3,508	0	0	30,958	85,761
Korea	0	0	0	0	4,856	4,856
Malaysia	0	0	0	0	2,942	2,942
Martinique	0	0	3,472	0	764	4,236
Mexico	31,038	0	0	0	15,762	46,800
New Zealand	62,336	2,331	4,038	0	0	68,705
Panama	0	0	0	0	118	118
Peru	8,224	0	0	0	254	8,478
Philippines	0	0	0	0	110	110
Puerto Rico	0	8,521	0	0	349	8,870
South Africa	0	0	0	0	49	49
Taiwan	0	0	0	0	117	117
United Kingdom	0	854	0	0	0	854
TOTAL AG:	249,608	42,159	159,802	0	80,335	531,904
NON-AGRICULTURAL						
Brazil	0	-	-	0	492	492
Costa Rica	0	-	-	0	492	492
Guatemala	0	-	-	0	737	737
Jamaica	0	-	-	74	0	74
Mexico	5,437	-	-	434	0	5,871
Sweden	695	-	-	0	0	695
TOTAL NON-AG:	6,132	-	-	508	1,721	8,361
TOTAL EXPORTS:	255,740	42,159	159,802	508	82,056	540,265

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1985

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,816	-	-	647	68	6,531
AZ Arizona	90	-	-	0	34	124
AR Arkansas	17	-	-	574	92	683
CA California	8,688	-	-	217	848	9,753
CO Colorado	4,059	-	-	0	37	4,096
CT Connecticut	127	-	-	4	0	131
DE Delaware	6,531	-	-	0	36	6,567
FL Florida	769	-	-	0	1,458	2,227
GA Georgia	1,503	-	-	0	691	2,194
ID Idaho	45	-	-	0	11	56
IL Illinois	9,398	-	-	33	0	9,431
IN Indiana	37	-	-	0	60	97
IA Iowa	386	-	-	13	12	411
KS Kansas	870	-	-	396	134	1,400
KY Kentucky	25	-	-	81	0	106
LA Louisiana	987	-	-	605	0	1,592
ME Maine	0	-	-	0	22	22
MD Maryland	31	-	-	0	102	133
MA Massachusetts	552	-	-	0	94	646
MI Michigan	27	-	-	0	106	133
MN Minnesota	25	-	-	0	344	369
MS Mississippi	29,899	-	-	55	12	29,966
MO Missouri	318	-	-	81	764	1,163
NE Nebraska	0	-	-	0	447	447
NV Nevada	0	-	-	0	65	65
NJ New Jersey	251	-	-	25	5	281
NM New Mexico	18,522	-	-	19,692	6	38,220
NY New York	0	-	-	0	262	262
NC North Carolina	28	-	-	0	146	174
OH Ohio	145	-	-	74	62	281
OK Oklahoma	9,564	-	-	374	99	10,037
OR Oregon	12	-	-	0	109	121
PA Pennsylvania	1,307	-	-	106	128	1,541
RI Rhode Island	101	-	-	0	0	101
SC South Carolina	54	-	-	75	55	184
TN Tennessee	130	-	-	98	200	428
TX Texas	40,497	-	-	5,630	213	46,340
UT Utah	13,016	-	-	67	12	13,095
VT Vermont	0	-	-	0	15	15
VA Virginia	0	-	-	0	32	32
WA Washington	2,597	-	-	148	62	2,807
WI Wisconsin	196	-	-	0	312	508
WY Wyoming	185	-	-	6	23	214
TOTAL U.S.:	156,805	-	-	29,001	7,178	192,984
CANADA						
AB Alberta	0	-	-	0	17	17
BC Brit. Columbia	0	-	-	0	34	34
NB New Brunswick	0	-	-	0	84	84
NF Newfoundland	0	-	-	0	84	84
ON Ontario	0	-	-	0	510	510
PE Pr.Edward Isle	0	-	-	0	41	41
TOTAL CAN:	0	-	-	0	770	770
EXPORT SALES:	6,132	-	-	508	1,721	8,361
TOTAL NON-AG:	162,937	-	-	29,509	9,669	202,115
GRAND TOTAL:	**515,208**	**151,845**	**422,219**	**41,544**	**247,610**	**1,378,426**

2/20/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1286
February 10, 1987

DECEMBER

	CANADIAN PRODUCERS 1986	1985	Change %	UNITED STATES PRODUCERS 1986	1985	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986	1985	Change %
Beginning Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(+) Production	592,374	560,234	5.7%	81,184	61,685	31.6%	673,558	621,919	8.3%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	838,165	682,041	22.9%	99,716	88,591	12.6%	937,881	770,632	21.7%
(-) Exports	326,016	154,977	110.4%	56,537	21,754	159.9%	382,553	176,731	116.5%
(=) Disappearance-Canada & United States	512,149	527,064	-2.8%	43,179	66,837	-35.4%	555,328	593,901	-6.5%

SIX MONTHS (JULY-DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	3,464,878	3,268,900	6.0%	706,525	627,745	12.5%	4,171,403	3,896,645	7.1%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	3,461,318	3,372,207	2.6%	594,002	571,465	3.9%	4,055,320	3,943,672	2.8%
(-) Exports	1,454,190	955,520	52.2%	324,227	226,446	43.2%	1,778,417	1,181,966	50.5%
(=) Disappearance-Canada & United States	2,007,128	2,416,687	-16.9%	269,775	345,019	-21.8%	2,276,903	2,761,706	-17.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101						
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986 DEC	1985	MINE SITE	OFFSITE	1986	1985	1986 DEC	1985
MURIATE								
Special Std.	29,024	10,919	13,668	17,123	30,791	43,035	57,800	6,597
Standard	189,603	156,686	429,606	137,536	567,142	723,539	288,242	27,297
Chemical	4,864	3,418	7,622	1,233	8,855	13,442	5,850	3,740
Coarse	162,811	149,845	149,738	374,911	524,649	590,273	224,167	363,695
Granular	210,690	223,269	268,593	386,423	655,016	682,791	299,852	264,142
Soluble	62,934	61,023	130,428	106,200	236,628	156,467	41,418	75,943
SULPHATES	13,632	16,759	60,474	16,984	77,458	94,080	20,552	29,218
TOTAL	673,558	621,919	1,060,129	1,040,410	2,100,539	2,303,627	937,881	770,632

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986	1985
MURIATE										
Special Std	-	2,581	44,871	176	-	-	-	-	44,871	2,757
Standard	27,438	27,944	254,027	97,871	13,069	15,975	327	432	294,861	142,222
Chemical	-	-	-	-	6,873	3,638	151	101	7,024	3,739
Coarse	235,782	345,480	9,030	11,417	245	-	-	-	245,057	356,897
Granular	211,980	198,115	52,267	44,644	9,910	-	-	-	274,157	242,759
Soluble	28,650	27,802	5,464	8,305	12,744	14,552	3,270	3,994	50,128	54,653
SULPHATES	15,398	18,600	13,146	9,791	123	156	-	-	28,667	28,547
TOTAL	519,248	620,522	378,805	172,204	42,964	34,321	3,748	4,527	944,765	831,574

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	DEC 1985	MINE SITE	OFFSITE	1986	1985	1986	DEC 1985
MURIATE								
Special Standard	29,024	10,919	13,668	17,123	30,791	43,035	57,800	6,597
Standard	160,465	126,455	268,521	136,963	405,484	565,133	243,745	4,557
Chemical	4,864	3,418	2,797	1,233	4,030	10,188	7,027	2,038
Coarse	155,697	147,109	131,131	374,911	506,042	556,379	219,395	351,685
Granular	179,390	211,310	127,812	384,139	511,951	625,440	268,390	242,667
Soluble	62,934	61,023	129,296	106,200	235,496	146,372	41,808	74,497
TOTAL	592,374	560,234	673,225	1,020,569	1,693,794	1,946,547	838,165	682,041

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	1985
MURIATE										
Special Std	-	2,581	44,871	176	-	-	-	-	44,871	2,757
Standard	21,374	21,861	236,805	93,063	3,236	3,354	-	-	261,415	118,278
Chemical	-	-	-	-	6,873	1,936	151	101	7,024	2,037
Coarse	228,351	338,936	9,030	9,069	230	-	-	-	237,611	348,005
Granular	198,245	185,445	26,425	40,269	9,910	-	-	-	234,580	225,714
Soluble	27,945	27,362	5,464	8,305	11,778	13,547	3,270	3,994	48,457	53,208
TOTAL	475,915	576,185	322,595	150,882	32,027	18,837	3,421	4,095	833,958	749,999

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION			ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	DEC	1985	MINE SITE	OFFSITE	1986	1985	1986	DEC 1985
MURIATE									
Standard	29,138		30,231	161,085	573	161,658	158,406	44,497	22,740
Chemical	-		-	4,825	-	4,825	3,254	-1,177	1,702
Coarse	7,114		2,736	18,607	-	18,607	33,894	4,772	12,010
Granular	31,300		11,959	140,781	2,284	143,065	57,351	31,462	21,475
Soluble	-		-	1,132	-	1,132	10,095	-390	1,446
SULPHATES	13,632		16,759	60,474	16,984	77,458	94,080	20,552	29,218
TOTAL	81,184		61,685	386,904	19,841	406,745	357,080	99,716	88,591

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	1985
MURIATE										
Standard	6,064	6,083	17,222	4,808	9,833	12,621	327	432	33,446	23,944
Chemical	-	-	-	-	-	1,702	-	-	-	1,702
Coarse	7,431	6,544	-	2,348	15	-	-	-	7,446	8,892
Granular	13,735	12,670	25,842	4,375	-	-	-	-	39,577	17,045
Soluble	705	440	-	-	966	1,005	-	-	1,671	1,445
SULPHATES	15,398	18,600	13,146	9,791	123	156	-	-	28,667	28,547
TOTAL	43,333	44,337	56,210	21,322	10,937	15,484	327	432	110,807	81,575

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(+) Production	2,023,671	2,010,577	.7%	346,065	278,883	24.1%	2,369,736	2,289,460	3.5%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	1,791,874	1,740,010	3.0%	287,838	283,110	1.7%	2,079,712	2,023,120	2.8%
(-) Exports	744,637	454,757	63.7%	156,203	104,810	49.0%	900,840	559,567	61.0%
(=) Disappearance-Canada & United States	1,047,237	1,285,253	-18.5%	131,635	178,300	-26.2%	1,178,872	1,463,553	-19.5%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

October-December Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986 OCT-DEC	1985	MINE SITE	OFFSITE	1986	1985	1986 OCT-DEC	1985
MURIATE								
Special Std.	88,368	55,822	13,668	17,123	30,791	43,035	102,739	49,801
Standard	640,212	596,440	429,606	137,536	567,142	723,539	567,338	352,980
Chemical	20,244	19,251	7,622	1,233	8,855	13,442	17,922	12,884
Coarse	609,984	612,989	149,738	374,911	524,649	590,273	530,983	707,595
Granular	757,610	740,183	268,593	386,423	655,016	682,791	668,253	618,641
Soluble	200,293	199,750	130,428	106,200	236,628	156,467	130,286	221,300
SULPHATES	53,025	65,025	60,474	16,984	77,458	94,080	62,191	59,919
TOTAL	2,369,736	2,289,460	1,060,129	1,040,410	2,100,539	2,303,627	2,079,712	2,023,120

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		OCTOBER-DECEMBER	
	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986	1985
MURIATE										
Special Std	14	2,598	85,387	47,408	-	-	-	-	85,401	50,006
Standard	57,891	101,559	478,426	250,799	58,419	46,319	1,079	1,188	595,815	399,865
Chemical	201	-	-	-	22,377	14,747	593	588	23,171	15,335
Coarse	489,332	611,353	75,054	40,166	-	-	-	-	564,386	651,519
Granular	416,137	411,607	183,590	144,500	-	-	-	-	599,727	556,107
Soluble	68,351	86,981	33,093	31,142	29,466	46,000	21,056	27,529	151,966	191,652
SULPHATES	29,220	36,466	22,562	16,247	2,753	658	-	-	54,535	53,371
TOTAL	1,061,146	1,250,564	878,112	530,262	113,015	107,724	22,728	29,305	2,075,001	1,917,855

*Exports shown on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER - DECEMBER, 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,341	2,013	0	0	1,147	4,501
Australia	27	0	14,348	0	117	14,492
Bangladesh	10,504	0	0	0	0	10,504
Belgium	8,333	0	0	0	0	8,333
Brazil	25,268	62,710	134,778	0	1,003	223,759
Chile	0	0	0	0	3,594	3,594
China	170,944	0	0	0	5,430	176,374
Columbia	5,574	0	0	0	0	5,574
Costa Rica	3,527	0	0	0	485	4,012
Denmark	12,460	0	0	0	0	12,460
Dom. Republic	0	0	1,970	0	88	2,058
Ecuador	0	0	5,277	0	0	5,277
Guatemala	0	0	3,353	0	0	3,353
Honduras	0	0	415	0	73	488
India	80,509	0	0	3,443	0	83,952
Ireland	0	0	10,447	0	0	10,447
Jamaica	0	0	1,360	0	0	1,360
Japan	83,151	10,331	10,308	22,059	2,416	128,265
Korea	85,655	0	0	7,591	24	93,270
Malaysia	9,280	0	0	0	444	9,724
Mexico	1,181	0	0	0	211	1,392
New Zealand	7,304	0	0	0	0	7,304
Panama	0	0	0	0	2	2
Peru	0	0	0	0	1,394	1,394
Philippines	0	0	0	0	6,013	6,013
Puerto Rico	0	0	0	0	121	121
Sri Lanka	10,750	0	0	0	0	10,750
Switzerland	43,335	0	0	0	0	43,335
Taiwan	4,670	0	0	0	0	4,670
Venezuela	0	0	1,334	0	0	1,334
TOTAL AG:	563,813	75,054	183,590	33,093	22,562	878,112
NON-AGRICULTURAL						
Italy	0	-	-	7,637	0	7,637
Japan	252	-	-	13,347	0	13,599
Korea	214	-	-	0	0	214
Mexico	727	-	-	72	0	799
Pakistan	13	-	-	0	0	13
Puerto Rico	3	-	-	0	0	3
Sweden	348	-	-	0	0	348
United Kingdom	115	-	-	0	0	115
TOTAL NON-AG:	1,672	-	-	21,056	0	22,728
TOTAL EXPORTS:	565,485	75,054	183,590	54,149	22,562	900,840

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

October - December Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	OCT-DEC 1985	MINE SITE	OFFSITE	1986	1985	1986	OCT-DEC 1985
MURIATE								
Special Standard	88,368	55,922	13,668	17,123	30,791	43,035	102,739	49,801
Standard	510,923	466,307	268,521	136,963	405,484	565,133	463,422	252,734
Chemical	14,480	14,392	2,797	1,233	4,030	10,188	15,104	7,545
Coarse	583,706	588,184	131,131	374,911	506,042	556,379	500,671	663,083
Granular	627,749	694,504	127,812	384,139	511,951	625,440	585,599	550,782
Soluble	198,445	191,368	129,296	106,200	235,496	146,372	124,339	216,065
TOTAL	2,023,671	2,010,577	673,225	1,020,569	1,693,794	1,946,547	1,791,874	1,740,010

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		OCTOBER-DECEMBER	
	1986	OCT-DEC 1985	1986	OCT-DEC 1985	1986	OCT-DEC 1985	1986	OCT-DEC 1985	1986	1985
MURIATE										
Special Std	14	2,598	85,387	47,408	-	-	-	-	85,401	50,006
Standard	37,375	84,605	427,260	205,251	31,858	8,950	1	-	496,494	298,806
Chemical	-	-	-	-	20,619	9,756	593	240	21,212	9,996
Coarse	465,697	584,526	64,767	26,399	-	-	-	-	530,464	610,925
Granular	376,705	372,812	115,465	116,862	-	-	-	-	492,170	489,674
Soluble	65,442	85,714	30,180	31,142	27,116	42,105	20,984	27,455	143,722	186,416
TOTAL	945,233	1,130,255	723,059	427,062	79,593	60,811	21,578	27,695	1,769,463	1,645,823

*Exports shown on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER - DECEMBER 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	1,341	2,013	0	0	3,354
Australia	27	0	14,348	0	14,375
Bangladesh	10,504	0	0	0	10,504
Brazil	25,268	52,423	83,811	0	161,502
China	157,363	0	0	0	157,363
Columbia	4,616	0	0	0	4,616
Costa Rica	3,527	0	0	0	3,527
Denmark	12,460	0	0	0	12,460
Guatemala	0	0	3,353	0	3,353
India	80,509	0	0	3,443	83,952
Ireland	0	0	3,747	0	3,747
Jamaica	0	0	1,360	0	1,360
Japan	64,333	10,331	8,846	19,146	102,656
Korea	85,650	0	0	7,591	93,241
Malaysia	9,280	0	0	0	9,280
New Zealand	3,684	0	0	0	3,684
Sri Lanka	10,750	0	0	0	10,750
Switzerland	43,335	0	0	0	43,335
TOTAL AG:	512,647	64,767	115,465	30,180	723,059
NON-AGRICULTURAL					
Italy	0	-	-	7,637	7,637
Japan	252	-	-	13,347	13,599
Korea	214	-	-	0	214
Pakistan	13	-	-	0	13
United Kingdom	115	-	-	0	115
TOTAL NON-AG:	594	-	-	20,984	21,578
TOTAL EXPORTS:	513,241	64,767	115,465	51,164	744,637

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

October - December Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986 OCT-DEC	1985	MINE SITE	OFFSITE	1986	1985	1986 OCT-DEC	1985
MURIATE								
Standard	129,289	130,133	161,085	573	161,658	158,406	103,916	100,246
Chemical	5,764	4,859	4,825	0	4,825	3,254	2,818	5,339
Coarse	26,278	24,805	18,607	0	18,607	33,894	30,312	44,512
Granular	129,861	45,679	140,781	2,284	143,065	57,351	82,654	67,859
Soluble	1,848	8,382	1,132	0	1,132	10,095	5,947	5,235
SULPHATES	53,025	65,025	60,474	16,984	77,458	94,080	62,191	59,919
TOTAL	346,065	278,883	386,904	19,841	406,745	357,080	287,838	283,110

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		OCTOBER-DECEMBER
	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986 OCT-DEC	1985	1986 1985
MURIATE									
Standard	20,516	16,954	51,166	45,548	26,561	37,369	1,078	1,188	99,321 101,059
Chemical	201	-	-	-	1,758	4,991	-	348	1,959 5,339
Coarse	23,635	26,827	10,287	13,767	-	-	-	-	33,922 40,594
Granular	39,432	38,795	68,125	27,638	-	-	-	-	107,557 66,433
Soluble	2,909	1,267	2,913	-	2,350	3,895	72	74	8,244 5,236
SULPHATES	29,220	36,466	22,562	16,247	2,753	658	-	-	54,535 53,371
TOTAL	115,913	120,309	155,053	103,200	33,422	46,913	1,150	1,610	305,538 272,032

*Exports shown on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

OCTOBER - DECEMBER 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	1,147	1,147
Australia	0	0	0	0	117	117
Belgium	8,333	0	0	0	0	8,333
Brazil	0	10,287	50,967	0	1,003	62,257
Chile	0	0	0	0	3,594	3,594
China	13,581	0	0	0	5,430	19,011
Columbia	958	0	0	0	0	958
Costa Rica	0	0	0	0	485	485
Dom. Republic	0	0	1,970	0	88	2,058
Ecuador	0	0	5,277	0	0	5,277
Honduras	0	0	415	0	73	488
Ireland	0	0	6,700	0	0	6,700
Japan	18,818	0	1,462	2,913	2,416	25,609
Korea	5	0	0	0	24	29
Malaysia	0	0	0	0	444	444
Mexico	1,181	0	0	0	211	1,392
New Zealand	3,620	0	0	0	0	3,620
Panama	0	0	0	0	2	2
Peru	0	0	0	0	1,394	1,394
Philippines	0	0	0	0	6,013	6,013
Puerto Rico	0	0	0	0	121	121
Taiwan	4,670	0	0	0	0	4,670
Venezuela	0	0	1,334	0	0	1,334
TOTAL AG:	51,166	10,287	68,125	2,913	22,562	155,053
NON-AGRICULTURAL						
Mexico	727	-	-	72	0	799
Puerto Rico	3	-	-	0	0	3
Sweden	348	-	-	0	0	348
TOTAL NON-AG:	1,078	-	-	72	0	1,150
TOTAL EXPORTS:	52,244	10,287	68,125	2,985	22,562	156,203

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POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,946,547	1,700,814	14.4%	357,080	349,310	2.2%	2,303,627	2,050,124	12.4%
(+) Production	7,382,681	7,315,540	.9%	1,290,569	1,371,805	-5.9%	8,673,250	8,687,345	- .2%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	7,635,434	7,069,807	8.0%	1,240,904	1,364,035	-9.0%	8,876,338	8,433,842	5.2%
(-) Exports	2,879,607	2,125,101	35.5%	556,323	540,265	3.0%	3,435,930	2,665,366	28.9%
(=) Disappearance-Canada & United States	4,755,827	4,944,706	-3.8%	684,581	823,770	-16.9%	5,440,408	5,768,476	-5.7%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

Calendar Years 1986 and 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	1985	MINE SITE	OFFSITE	1986	1985	1986	1985
MURIATE								
Special Std.	270,848	216,442	13,668	17,123	30,791	43,035	283,092	191,855
Standard	2,225,535	2,195,689	429,606	137,536	567,142	723,539	2,381,932	1,940,416
Chemical	75,587	96,651	7,622	1,233	8,855	13,442	80,174	88,899
Coarse	2,239,045	2,423,106	149,738	374,911	524,649	590,273	2,304,669	2,557,417
Granular	2,909,116	2,717,344	268,593	386,423	655,016	682,791	2,936,891	2,612,344
Soluble	728,529	779,184	130,428	106,200	236,628	156,467	648,368	783,877
SULPHATES	224,590	258,929	60,474	16,984	77,458	94,080	241,212	259,034
TOTAL	8,673,250	8,687,345	1,060,129	1,040,410	2,100,539	2,303,627	8,876,338	8,433,842

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JANUARY -- DECEMBER	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
MURIATE										
Spec. Std	50	3,319	235,454	167,529	-	-	-	-	235,504	170,848
Standard	353,755	397,246	1,952,871	1,499,314	193,462	170,007	13,432	16,225	2,513,520	2,082,792
Chemical	384	-	41	-	70,141	90,414	1,693	1,955	72,259	92,369
Coarse	2,189,299	2,478,634	284,196	158,270	-	-	-	-	2,473,495	2,636,904
Granular	2,073,062	2,055,477	666,889	532,521	-	-	-	-	2,739,951	2,587,998
Soluble	378,689	443,507	127,190	116,328	110,562	159,699	68,499	91,168	684,940	810,702
SULPHATES	146,155	157,606	85,585	80,335	5,128	7,948	80	1,721	236,948	247,610
TOTAL	5,141,394	5,535,789	3,352,226	2,554,297	379,293	428,068	83,704	111,069	8,956,617	8,629,223

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

CALENDAR 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	1,341	4,209	427	0	1,147	7,124
Australia	3,050	26,551	87,372	2,176	3,427	122,576
Bangladesh	21,001	0	0	0	0	21,001
Belgium	46,929	0	6,669	0	0	53,598
Brazil	137,939	173,044	395,431	3,450	1,815	711,679
Chile	28,848	0	0	0	14,664	43,512
China	326,594	0	0	0	5,430	332,024
Columbia	18,984	473	13,878	0	4,907	38,242
Costa Rica	10,459	3,912	2,904	0	4,146	21,421
Denmark	57,132	0	0	0	1,273	58,405
Dom, Republic	0	0	12,487	0	641	13,128
Ecuador	1,951	0	10,744	0	573	13,268
France	13,443	0	0	0	0	13,443
Guatemala	4,402	0	10,782	0	726	15,910
Honduras	2,133	0	415	0	73	2,621
India	398,036	0	0	9,516	0	407,552
Indonesia	184,023	0	0	0	0	184,023
Ireland	0	0	21,125	0	0	21,125
Italy	17,697	0	0	0	0	17,697
Jamaica	0	6,382	3,196	0	0	9,578
Japan	201,456	63,494	35,088	90,185	26,672	416,895
Korea	218,891	0	0	21,828	24	240,743
Malaysia	144,251	0	0	0	603	144,854
Mexico	52,506	16	0	35	6,557	59,114
New Zealand	39,790	1,828	0	0	0	41,618
Panama	0	0	1,718	0	392	2,110
Peru	10,713	0	0	0	5,244	15,957
Philippines	11,404	0	0	0	6,288	17,692
Puerto Rico	0	2,528	978	0	132	3,638
South Africa	3,326	1,759	11,396	0	0	16,481
Sri Lanka	14,085	0	0	0	0	14,085
Switzerland	124,148	0	24,900	0	0	149,048
Taiwan	70,231	0	0	0	0	70,231
Thailand	0	0	0	0	851	851
United Kingdom	0	0	2,493	0	0	2,493
Venezuela	23,356	0	24,886	0	0	48,242
West Germany	247	0	0	0	0	247
TOTAL AG:	2,188,366	284,196	666,889	127,190	85,585	3,352,226
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Brazil	2,111	-	-	0	0	2,111
Italy	0	-	-	18,067	0	18,067
Japan	8,492	-	-	44,280	52	52,824
Korea	264	-	-	6,080	0	6,344
Mexico	3,215	-	-	72	28	3,315
Pakistan	25	-	-	0	0	25
Puerto Rico	6	-	-	0	0	6
Sweden	558	-	-	0	0	558
United Kingdom	441	-	-	0	0	441
TOTAL NON-AG:	15,125	-	-	68,499	80	83,704
TOTAL EXPORTS:	2,203,491	284,196	666,889	195,689	85,665	3,435,930

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	13,669	7,206	28,206	6,685	2,621	58,387
AK Alaska	29	91	789	0	0	909
AZ Arizona	400	48	291	2	298	1,039
AR Arkansas	14	1,870	43,021	4,066	694	49,665
CA California	18,768	14,572	10,035	3,371	10,338	57,084
CO Colorado	1,962	140	4,641	462	550	7,755
CT Connecticut	0	1,913	1,915	251	593	4,672
DE Delaware	0	0	24,586	262	643	25,491
FL Florida	72,218	10,071	21,474	7,327	36,705	147,795
GA Georgia	19,440	4,048	59,805	17,368	13,404	114,065
HI Hawaii	181	9,317	2,090	1,356	525	13,469
ID Idaho	2,369	7,394	16,530	661	80	27,034
IL Illinois	23,310	534,727	67,932	56,393	2,335	684,697
IN Indiana	21,659	280,324	30,241	35,453	1,609	369,286
IA Iowa	14,379	243,630	124,165	67,439	904	450,517
KS Kansas	3,071	5,808	18,618	2,928	1,115	31,540
KY Kentucky	1,009	75,511	46,414	1,783	3,792	128,509
LA Louisiana	6,054	12,250	45,276	7,340	86	71,006
ME Maine	478	0	6,666	125	760	8,029
MD Maryland	1,911	308	25,972	7,827	856	36,874
MA Massachusetts	0	0	2,822	1,784	1,202	5,808
MI Michigan	7,108	139,095	51,413	4,878	1,854	204,348
MN Minnesota	2,816	111,977	219,649	10,724	3,310	348,476
MS Mississippi	14	6,616	12,047	6,587	466	25,730
MO Missouri	12,689	47,231	162,269	22,191	1,161	245,541
MT Montana	71	423	10,751	706	30	11,981
NE Nebraska	1,093	3,543	13,501	9,571	5,524	33,232
NV Nevada	0	37	0	0	363	400
NH New Hampshire	0	0	432	0	76	508
NJ New Jersey	0	1,532	4,235	1,861	991	8,619
NM New Mexico	88	2,103	3,544	863	1,985	8,583
NY New York	2,606	14,583	43,082	4,973	2,229	67,473
NC North Carolina	7,660	21,076	47,337	15,018	6,331	97,422
ND North Dakota	90	5,278	20,211	377	57	26,013
OH Ohio	16,665	229,841	170,439	17,803	4,599	439,347
OK Oklahoma	1,010	3,190	14,643	789	768	20,400
OR Oregon	693	3,929	20,812	1,249	1,532	28,215
PA Pennsylvania	3,465	1,451	45,192	6,112	2,993	59,213
RI Rhode Island	0	117	901	138	85	1,241
SC South Carolina	28,159	8,615	64,708	3,732	4,856	110,070
SD South Dakota	0	4,217	8,470	1,333	0	14,020
TN Tennessee	2,896	17,877	90,794	6,236	1,770	119,573
TX Texas	28,737	26,353	61,469	7,042	7,834	131,435
UT Utah	4,815	108	1,012	162	92	6,189
VT Vermont	0	376	2,325	310	373	3,384
VA Virginia	15,801	5,757	95,026	14,418	1,549	132,551
WA Washington	6,114	5,492	24,270	2,335	1,922	40,133
WV West Virginia	0	2,301	524	300	22	3,147
WI Wisconsin	7,869	202,001	84,098	8,305	3,628	305,901
WY Wyoming	61	264	1,053	30	242	1,650
TOTAL U.S.:	351,441	2,074,611	1,855,696	370,926	135,752	4,788,426
CANADA						
AB Alberta	53	1,607	25,836	2,355	1	29,852
BC Brit. Columbia	0	395	13,072	89	360	13,916
MB Manitoba	17	5,063	15,136	1,815	0	22,031
NB New Brunswick	0	4,693	12,579	65	673	18,010
NF Newfoundland	270	0	0	0	0	270
NS Nova Scotia	17	319	3,695	0	39	4,070
ON Ontario	239	82,274	48,409	3,109	6,286	140,317
PE Pr.Edward Isle	0	943	10,523	0	569	12,035
PQ Quebec	1,837	17,640	75,124	201	2,475	97,277
SK Saskatchewan	315	1,754	12,992	129	0	15,190
TOTAL CAN:	2,748	114,688	217,366	7,763	10,403	352,968
DOMESTIC AG TOTAL:	354,189	2,189,299	2,073,062	378,689	146,155	5,141,394
EXPORT SALES:	2,188,366	284,196	666,889	127,190	85,585	3,352,226
TOTAL AG SALES:	2,542,555	2,473,495	2,739,951	505,879	231,740	8,493,620

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR 1986

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	61,105	-	-	34,797	5	95,907
AK Alaska	4,037	-	-	4,332	0	8,369
AZ Arizona	59	-	-	0	28	87
AR Arkansas	28	-	-	14	165	207
CA California	7,742	-	-	772	737	9,251
CO Colorado	3,744	-	-	63	0	3,807
CT Connecticut	97	-	-	3	0	100
DE Delaware	36,760	-	-	4,262	0	41,022
FL Florida	739	-	-	301	1,309	2,349
GA Georgia	79	-	-	116	444	639
HI Hawaii	0	-	-	0	49	49
ID Idaho	0	-	-	0	24	24
IL Illinois	636	-	-	949	21	1,606
IN Indiana	199	-	-	0	44	243
IA Iowa	610	-	-	39	58	707
KS Kansas	1,097	-	-	74	127	1,298
KY Kentucky	14	-	-	147	22	183
LA Louisiana	664	-	-	369	10	1,043
ME Maine	694	-	-	0	0	694
MD Maryland	124	-	-	0	0	124
MA Massacnusetts	367	-	-	31	110	508
MI Michigan	310	-	-	843	16	1,169
MN Minnesota	42	-	-	298	48	388
MS Mississippi	39,529	-	-	34	5	39,568
MO Missouri	2,515	-	-	186	570	3,271
MT Montana	15	-	-	0	0	15
NE Nebraska	59	-	-	42	44	145
NV Nevada	0	-	-	26	204	230
NH New Hampshire	27	-	-	0	0	27
NJ New Jersey	835	-	-	117	0	952
NM New Mexico	16,205	-	-	1,732	1	17,938
NY New York	2,565	-	-	4,860	3	7,428
NC North Carolina	72	-	-	52	98	222
ND North Dakota	67	-	-	0	0	67
OH Ohio	22,022	-	-	49,427	17	71,466
OK Oklahoma	6,782	-	-	301	131	7,214
OR Oregon	1,467	-	-	0	21	1,488
PA Pennsylvania	1,671	-	-	642	198	2,511
RI Rhode Island	32	-	-	0	0	32
SC South Carolina	29	-	-	26	62	117
SD South Dakota	0	-	-	0	0	0
TN Tennessee	144	-	-	366	135	645
TX Texas	19,643	-	-	1,966	34	21,643
UT Utah	11,685	-	-	0	42	11,727
VT Vermont	325	-	-	0	0	325
VA Virginia	0	-	-	62	0	62
WA Washington	2,323	-	-	12	56	2,391
WV West Virginia	17	-	-	512	0	529
WI Wisconsin	636	-	-	13	24	673
WY Wyoming	287	-	-	0	0	287
TOTAL U.S.:	248,099	-	-	107,786	4,862	360,747
CANADA						
AB Alberta	2,543	-	-	454	0	2,997
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	0	-	-	13	0	13
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	234	-	-	0	0	234
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	8,407	-	-	1,151	266	9,824
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	478	-	-	0	0	478
SK Saskatchewan	3,842	-	-	1,158	0	5,000
TOTAL CAN:	15,504	-	-	2,776	266	18,546
TOTAL DOM. NON-AG:	263,603	-	-	110,562	5,128	379,293
EXPORT SALES:	15,125	-	-	68,499	80	83,704
TOTAL NON-AG:	278,728	-	-	179,061	5,208	462,997
GRAND TOTAL:	**2,821,283**	**2,473,495**	**2,739,951**	**684,940**	**236,948**	**8,956,617**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

Calendar Years 1986 and 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	1985	MINE SITE	OFFSITE	1986	1985	1986	1985
MURIATE								
Special Standard	270,848	216,442	13,668	17,123	30,791	43,035	283,092	191,855
Standard	1,741,916	1,667,601	268,521	136,963	405,484	565,133	1,901,565	1,470,760
Chemical	61,546	70,178	2,797	1,233	4,030	10,188	67,706	62,876
Coarse	2,136,950	2,294,672	131,131	374,911	506,042	556,379	2,187,287	2,407,547
Granular	2,457,798	2,333,835	127,812	384,139	511,951	625,440	2,571,287	2,194,188
Soluble	713,621	732,812	129,296	106,200	235,496	146,372	624,497	742,581
TOTAL	7,382,681	7,315,540	673,225	1,020,569	1,693,794	1,946,547	7,635,434	7,069,807

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JANUARY -- DECEMBER	
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
MURIATE										
Special Std	50	3,319	235,454	167,529	-	-	-	-	235,504	170,848
Standard	274,852	294,583	1,688,104	1,249,706	91,031	38,531	7,755	10,789	2,061,742	1,593,609
Chemical	183	-	-	-	58,676	65,085	1,455	1,259	60,314	66,344
Coarse	2,105,361	2,356,628	254,986	116,111	-	-	-	-	2,360,347	2,472,739
Granular	1,872,848	1,747,108	499,184	372,719	-	-	-	-	2,372,032	2,119,827
Soluble	367,018	431,472	124,242	116,328	100,689	130,698	68,427	90,660	660,376	769,158
TOTAL	4,620,312	4,833,110	2,801,970	2,022,393	250,396	234,314	77,637	102,708	7,750,315	7,192,525

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	1,341	2,013	0	0	3,354
Australia	3,050	24,127	85,755	2,176	115,108
Bangladesh	21,001	0	0	0	21,001
Belgium	7,681	0	0	0	7,681
Brazil	115,922	152,706	280,987	3,450	553,065
Chile	28,848	0	0	0	28,848
China	313,013	0	0	0	313,013
Columbia	9,216	0	8,415	0	17,631
Costa Rica	10,459	3,912	0	0	14,371
Denmark	57,132	0	0	0	57,132
Dom. Republic	0	0	2,843	0	2,843
Ecuador	0	0	3,483	0	3,483
France	13,443		0	0	13,443
Guatemala	4,402	0	10,782	0	15,184
India	329,387	0	0	9,516	338,903
Indonesia	184,023	0	0	0	184,023
Ireland	0	0	7,756	0	7,756
Italy	17,697	0	0	0	17,697
Jamaica	0	6,382	3,196	0	9,578
Japan	155,719	59,731	33,626	87,272	336,348
Korea	218,886	0	0	21,828	240,714
Malaysia	144,251	0	0	0	144,251
Mexico	33,062	0	0	0	33,062
New Zealand	22,722	1,828	0	0	24,550
Peru	7,935	0	0	0	7,935
Philippines	11,404	0	0	0	11,404
Puerto Rico	0	2,528	0	0	2,528
South Africa	3,326	1,759	11,396	0	16,481
Sri Lanka	14,085	0	0	0	14,085
Switzerland	124,148	0	24,900	0	149,048
Taiwan	48,049	0	0	0	48,049
United Kingdom	0	0	2,493	0	2,493
Venezuela	23,356	0	23,552	0	46,908
TOTAL AG:	1,923,558	254,986	499,184	124,242	2,801,970
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Italy	0	-	-	18,067	18,067
Japan	8,467	-	-	44,280	52,747
Korea	264	-	-	6,080	6,344
Pakistan	25	-	-	0	25
United Kingdom	441	-	-	0	441
TOTAL NON-AG:	9,210	-	-	68,427	77,637
TOTAL EXPORTS:	1,932,768	254,986	499,184	192,669	2,879,607

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1986

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	10,778	5,684	27,824	5,561	49,847
AK	Alaska	29	91	789	0	909
AZ	Arizona	0	0	0	0	0
AR	Arkansas	0	0	37,466	4,053	41,519
CA	California	403	22	1,743	3,357	5,525
CO	Colorado	31	0	747	401	1,179
CT	Connecticut	0	1,913	1,910	251	4,074
DE	Delaware	0	0	24,586	262	24,848
FL	Florida	71,693	10,071	21,434	7,327	110,525
GA	Georgia	16,956	4,033	59,719	17,359	98,067
HI	Hawaii	0	5,662	2,090	1,356	9,108
ID	Idaho	0	1,086	7,609	661	9,356
IL	Illinois	23,240	532,618	58,893	56,175	670,926
IN	Indiana	21,659	280,324	30,241	35,453	367,677
IA	Iowa	14,115	243,070	115,014	67,439	439,638
KS	Kansas	0	300	2,982	1,955	5,237
KY	Kentucky	981	75,511	45,514	1,783	123,789
LA	Louisiana	4,630	6,419	35,109	6,804	52,962
ME	Maine	478	0	6,666	125	7,269
MD	Maryland	1,911	308	25,972	7,827	36,018
MA	Massachusetts	0	0	2,822	1,691	4,513
MI	Michigan	7,102	139,095	51,413	4,864	202,474
MN	Minnesota	1,515	111,962	219,039	10,715	343,231
MS	Mississippi	0	6,343	10,988	6,560	23,891
MO	Missouri	5,903	39,882	120,901	21,530	188,216
MT	Montana	71	408	10,630	706	11,815
NE	Nebraska	122	3,261	10,650	9,555	23,588
NV	Nevada	0	0	0	0	0
NH	New Hampshire	0	0	432	0	432
NJ	New Jersey	0	1,532	4,235	1,836	7,603
NM	New Mexico	0	0	0	0	0
NY	New York	2,606	14,583	43,082	4,973	65,244
NC	North Carolina	7,172	21,076	47,337	15,018	90,603
ND	North Dakota	90	5,278	20,211	377	25,956
OH	Ohio	16,665	229,841	170,439	17,788	434,733
OK	Oklahoma	0	128	730	487	1,345
OR	Oregon	160	2,153	17,074	1,249	20,636
PA	Pennsylvania	3,284	1,451	44,223	6,070	55,028
RI	Rhode Island	0	117	901	138	1,156
SC	South Carolina	27,324	8,615	64,708	3,682	104,329
SD	South Dakota	0	4,217	8,422	1,333	13,972
TN	Tennessee	2,896	17,877	90,764	6,208	117,745
TX	Texas	0	116	3,528	628	4,272
UT	Utah	4,611	0	4	0	4,615
VT	Vermont	0	376	2,325	310	3,011
VA	Virginia	15,801	5,757	95,026	14,418	131,002
WA	Washington	2,342	5,156	23,664	2,335	33,497
WV	West Virginia	0	2,301	524	300	3,125
WI	Wisconsin	7,725	202,001	84,098	8,305	302,129
WY	Wyoming	44	35	946	30	1,055
	TOTAL U.S.:	272,337	1,990,673	1,655,424	359,255	4,277,689
CANADA						
AB	Alberta	53	1,607	25,836	2,355	29,851
BC	Brit. Columbia	0	395	13,072	89	13,556
MB	Manitoba	17	5,063	15,136	1,815	22,031
NB	New Brunswick	0	4,693	12,579	65	17,337
NF	Newfoundland	270	0	0	0	270
NS	Nova Scotia	17	319	3,695	0	4,031
ON	Ontario	239	82,274	48,467	3,109	134,089
PE	Pr.Edward Isle	0	943	10,523	0	11,466
PQ	Quebec	1,837	17,640	75,124	201	94,802
SK	Saskatchewan	315	1,754	12,992	129	15,190
	TOTAL CAN:	2,748	114,688	217,424	7,763	342,623
TOTAL DOM. AG:		275,085	2,105,361	1,872,848	367,018	4,620,312
EXPORT SALES:		1,923,558	254,986	499,184	124,242	2,801,970
TOTAL AG SALES:		2,198,643	2,360,347	2,372,032	491,260	7,422 282

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR 1986

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL	Alabama	58,433	-	-	34,216	92,649
AK	Alaska	4,037	-	-	4,332	8,369
AZ	Arizona	18	-	-	0	18
AR	Arkansas	14	-	-	0	14
CA	California	0	-	-	685	685
CO	Colorado	2,318	-	-	0	2,318
CT	Connecticut	0	-	-	0	0
DE	Delaware	31,610	-	-	4,262	35,872
FL	Florida	0	-	-	301	301
GA	Georgia	0	-	-	90	90
HI	Hawaii	0	-	-	0	0
ID	Idaho	0	-	-	0	0
IL	Illinois	335	-	-	924	1,259
IN	Indiana	163	-	-	0	163
IA	Iowa	189	-	-	28	217
KS	Kansas	124	-	-	13	137
KY	Kentucky	14	-	-	147	161
LA	Louisiana	312	-	-	246	558
ME	Maine	680	-	-	0	680
MD	Maryland	124	-	-	0	124
MA	Massachusetts	0	-	-	0	0
MI	Michigan	207	-	-	821	1,028
MN	Minnesota	14	-	-	298	312
MS	Mississippi	0	-	-	0	0
MO	Missouri	2,066	-	-	26	2,092
MT	Montana	15	-	-	0	15
NE	Nebraska	45	-	-	42	87
NV	Nevada	0	-	-	0	0
NH	New Hampshire	27	-	-	0	27
NJ	New Jersey	649	-	-	117	766
NM	New Mexico	0	-	-	0	0
NY	New York	2,454	-	-	4,860	7,314
NC	North Carolina	0	-	-	52	52
ND	North Dakota	67	-	-	0	67
OH	Ohio	21,929	-	-	44,830	66,759
OK	Oklahoma	15	-	-	0	15
OR	Oregon	1,442	-	-	0	1,442
PA	Pennsylvania	603	-	-	642	1,245
RI	Rhode Island	0	-	-	0	0
SC	South Carolina	0	-	-	0	0
SD	South Dakota	0	-	-	0	0
TN	Tennessee	0	-	-	366	366
TX	Texas	143	-	-	63	206
UT	Utah	5,399	-	-	0	5,399
VT	Vermont	14	-	-	0	14
VA	Virginia	0	-	-	62	62
WA	Washington	14	-	-	0	14
WV	West Virginia	17	-	-	512	529
WI	Wisconsin	491	-	-	13	504
WY	Wyoming	221	-	-	0	221
	TOTAL U.S.:	134,203	-	-	97,948	232,151
CANADA						
AB	Alberta	2,543	-	-	454	2,997
BC	Brit. Columbia	0	-	-	0	0
MB	Manitoba	0	-	-	13	13
NB	New Brunswick	0	-	-	0	0
NF	Newfoundland	234	-	-	0	234
NS	Nova Scotia	0	-	-	0	0
ON	Ontario	8,407	-	-	1,116	9,523
PE	Pr.Edward Isle	0	-	-	0	0
PQ	Quebec	478	-	-	0	478
SK	Saskatchewan	3,842	-	-	1,158	5,000
	TOTAL CAN:	15,504	-	-	2,741	18,245
TOTAL DOM. NON-AG:		149,707	-	-	100,689	250,396
EXPORT SALES:		9,210	-	-	68,427	77,637
TOTAL NON-AG:		158,917	-	-	169,116	328,033
GRAND TOTAL:		**2,357,560**	**2,360,347**	**2,372,032**	**660,376**	**7,750,315**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

Calendar Years 1986 and 1985

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	1985	MINE SITE	OFFSITE	1986	1985	1986	1985
MURIATE								
Standard	483,619	528,088	161,085	573	161,658	158,406	480,367	469,656
Chemical	14,039	26,473	4,825	0	4,825	3,254	12,468	26,023
Coarse	102,095	128,434	18,607	0	18,607	33,894	117,382	149,870
Granular	451,318	383,509	140,781	2,284	143,065	57,351	365,604	418,156
Soluble	14,908	46,372	1,132	0	1,132	10,095	23,871	41,296
SULPHATES	224,590	258,929	60,474	16,984	77,458	94,080	241,212	159,034
TOTAL	1,290,569	1,371,805	386,904	19,841	406,745	357,080	1,240,904	1,364,035

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		JANUARY -- DECEMBER
	1986	1985	1986	1985	1986	1985	1986	1985	1986	1985
MURIATE										
Standard	78,903	102,663	264,767	249,608	102,431	131,476	5,677	5,436	451,778	489,183
Chemical	201	-	41	-	11,465	25,329	238	696	11,945	26,025
Coarse	83,938	122,006	29,210	42,159	-	-	-	-	113,148	164,165
Granular	200,214	308,369	167,705	159,802	-	-	-	-	367,919	468,171
Soluble	11,671	12,035	2,948	-	9,873	29,001	72	508	24,564	41,544
SULPHATES	146,155	157,606	85,585	80,335	5,128	7,948	80	1,721	236,948	247,610
TOTAL	521,082	702,679	550,256	531,904	128,897	193,754	6,067	8,361	1,206,302	1,436,698

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	2,196	427	0	1,147	3,770
Australia	0	2,424	1,617	0	3,427	7,468
Belgium	39,248	0	6,669	0	0	45,917
Brazil	22,017	20,338	114,444	0	1,815	158,614
Chile	0	0	0	0	14,664	14,664
China	13,581	0	0	0	5,430	19,011
Columbia	9,768	473	5,463	0	4,907	20,611
Costa Rica	0	0	2,904	0	4,146	7,050
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	9,644	0	641	10,285
Ecuador	1,951	0	7,261	0	573	9,785
Guatemala	0	0	0	0	726	726
Honduras	2,133	0	415	0	73	2,621
India	68,649	0	0	0	0	68,649
Ireland	0	0	13,369	0	0	13,369
Japan	45,737	3,763	1,462	2,913	26,672	80,547
Korea	5	0	0	0	24	29
Malaysia	0	0	0	0	603	603
Mexico	19,444	16	0	35	6,557	26,052
New Zealand	17,068	0	0	0	0	17,068
Panama	0	0	1,718	0	392	2,110
Peru	2,778	0	0	0	5,244	8,022
Philippines	0	0	0	0	6,288	6,288
Puerto Rico	0	0	978	0	132	1,110
Taiwan	22,182	0	0	0	0	22,182
Thailand	0	0	0	0	851	851
Venezuela	0	0	1,334	0	0	1,334
West Germany	247	0	0	0	0	247
TOTAL AG:	264,808	29,210	167,705	2,948	85,585	550,256
NON-AGRICULTURAL						
Brazil	2,111	-	-	0	0	2,111
Japan	25	-	-	0	52	77
Mexico	3,215	-	-	72	28	3,315
Puerto Rico	6	-	-	0	0	6
Sweden	558	-	-	0	0	558
TOTAL NON-AG:	5,915	-	-	72	80	6,067
TOTAL EXPORTS:	270,723	29,210	167,705	3,020	85,665	556,323

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1986

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	2,891	1,522	382	1,124	2,621	8,540
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	400	48	291	2	298	1,039
AR	Arkansas	14	1,870	5,555	13	694	8,146
CA	California	18,365	14,550	8,292	14	10,338	51,559
CO	Colorado	1,931	140	3,894	61	550	6,576
CT	Connecticut	0	0	5	0	593	598
DE	Delaware	0	0	0	0	643	643
FL	Florida	525	0	40	0	36,705	37,270
GA	Georgia	2,484	15	86	9	13,404	15,998
HI	Hawaii	181	3,655	0	0	525	4,361
ID	Idaho	2,369	6,308	8,921	0	80	17,678
IL	Illinois	70	2,109	9,039	218	2,335	13,771
IN	Indiana	0	0	0	0	1,609	1,609
IA	Iowa	264	560	9,151	0	904	10,879
KS	Kansas	3,071	5,508	15,636	973	1,115	26,303
KY	Kentucky	28	0	900	0	3,792	4,720
LA	Louisiana	1,424	5,831	10,167	536	86	18,044
ME	Maine	0	0	0	0	760	760
MD	Maryland	0	0	0	0	856	856
MA	Massachusetts	0	0	0	93	1,202	1,295
MI	Michigan	6	0	0	14	1,854	1,874
MN	Minnesota	1,301	15	610	9	3,310	5,245
MS	Mississippi	14	273	1,059	27	466	1,839
MO	Missouri	6,786	7,349	41,368	661	1,161	57,325
MT	Montana	0	15	121	0	30	166
NE	Nebraska	971	282	2,851	16	5,524	9,644
NV	Nevada	0	37	0	0	363	400
NH	New Hampshire	0	0	0	0	76	76
NJ	New Jersey	0	0	0	25	991	1,016
NM	New Mexico	88	2,103	3,544	863	1,985	8,583
NY	New York	0	0	0	0	2,229	2,229
NC	North Carolina	488	0	0	0	6,331	6,819
ND	North Dakota	0	0	0	0	57	57
OH	Ohio	0	0	0	15	4,599	4,614
OK	Oklahoma	1,010	3,062	13,913	302	768	19,055
OR	Oregon	533	1,776	3,738	0	1,532	7,579
PA	Pennsylvania	181	0	969	42	2,993	4,185
RI	Rhode Island	0	0	0	0	85	85
SC	South Carolina	835	0	0	50	4,856	5,741
SD	South Dakota	0	0	48	0	0	48
TN	Tennessee	0	0	30	28	1,770	1,828
TX	Texas	28,737	26,237	57,941	6,414	7,834	127,163
UT	Utah	204	108	1,008	162	92	1,574
VT	Vermont	0	0	0	0	373	373
VA	Virginia	0	0	0	0	1,549	1,549
WA	Washington	3,772	336	606	0	1,922	6,636
WV	West Virginia	0	0	0	0	22	22
WI	Wisconsin	144	0	0	0	3,628	3,772
WY	Wyoming	17	229	107	0	242	595
	TOTAL U.S.:	79,104	83,938	200,272	11,671	135,752	510,737
CANADA							
AB	Alberta	0	0	0	0	1	1
BC	Brit. Columbia	0	0	0	0	360	360
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	673	673
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	39	39
ON	Ontario	0	0	(58)	0	6,286	6,228
PE	Pr.Edward Isle	0	0	0	0	569	569
PQ	Quebec	0	0	0	0	2,475	2,475
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	(58)	0	10,403	10,345
TOTAL DOM. AG:		79,104	83,938	200,214	11,671	146,155	521,082
EXPORT SALES:		264,808	29,210	167,705	2,948	85,585	550,256
TOTAL AG SALES:		343,912	113,148	367,919	14,619	231,740	1,071,338

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR 1986

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	2,672	-	-	581	5	3,258
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	41	-	-	0	28	69
AR	Arkansas	14	-	-	14	165	193
CA	California	7,742	-	-	87	737	8,566
CO	Colorado	1,426	-	-	63	0	1,489
CT	Connecticut	97	-	-	3	0	100
DE	Delaware	5,150	-	-	0	0	5,150
FL	Florida	739	-	-	0	1,309	2,048
GA	Georgia	79	-	-	26	444	549
HI	Hawaii	0	-	-	0	49	49
ID	Idaho	0	-	-	0	24	24
IL	Illinois	301	-	-	25	21	347
IN	Indiana	36	-	-	0	44	80
IA	Iowa	421	-	-	11	58	490
KS	Kansas	973	-	-	61	127	1,161
KY	Kentucky	0	-	-	0	22	22
LA	Louisiana	352	-	-	123	10	485
ME	Maine	14	-	-	0	0	14
MD	Maryland	0	-	-	0	0	0
MA	Massachusetts	367	-	-	31	110	508
MI	Michigan	103	-	-	22	16	141
MN	Minnesota	28	-	-	0	48	76
MS	Mississippi	39,529	-	-	34	5	39,568
MO	Missouri	449	-	-	160	570	1,179
MT	Montana	0	-	-	0	0	0
NE	Nebraska	14	-	-	0	44	58
NV	Nevada	0	-	-	26	204	230
NH	New Hampshire	0	-	-	0	0	0
NJ	New Jersey	186	-	-	0	0	186
NM	New Mexico	16,205	-	-	1,732	1	17,938
NY	New York	111	-	-	0	3	114
NC	North Carolina	72	-	-	0	98	170
ND	North Dakota	0	-	-	0	0	0
OH	Ohio	93	-	-	4,597	17	4,707
OK	Oklahoma	6,767	-	-	301	131	7,199
OR	Oregon	25	-	-	0	21	46
PA	Pennsylvania	1,068	-	-	0	198	1,266
RI	Rhode Island	32	-	-	0	0	32
SC	South Carolina	29	-	-	26	62	117
SD	South Dakota	0	-	-	0	0	0
TN	Tennessee	144	-	-	0	135	279
TX	Texas	19,500	-	-	1,903	34	21,437
UT	Utah	6,286	-	-	0	42	6,328
VT	Vermont	311	-	-	0	0	311
VA	Virginia	0	-	-	0	0	0
WA	Washington	2,309	-	-	12	56	2,377
WV	West Virginia	0	-	-	0	0	0
WI	Wisconsin	145	-	-	0	24	169
WY	Wyoming	66	-	-	0	0	66
	TOTAL U.S.:	113,896	-	-	9,838	4,862	128,596
CANADA							
AB	Alberta	0	-	-	0	0	0
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	0	-	-	0	0	0
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	0	-	-	35	266	301
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	0	-	-	0	0	0
SK	Saskatchewan	0	-	-	0	0	0
	TOTAL CAN:	0	-	-	35	266	301
TOTAL DOM. NON-AG:		113,896	-	-	9,873	5,128	128,897
EXPORT SALES:		5,915	-	-	72	80	6,067
TOTAL NON-AG:		119,811	-	-	9,945	5,208	134,964
GRAND TOTAL:		**463,723**	**113,148**	**367,919**	**24,564**	**236,948**	**1,206,302**

4/17/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

PR 0187
March 12, 1987

• REVISED (4/03/87)

JANUARY

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,693,794	1,946,547	-13.0%	406,745	356,990	13.9%	2,100,539	2,303,537	-8.8%
(+) Production	583,580	581,756	.3%	71,712	61,139	17.3%	655,292	642,895	1.9%
(-) Ending Inventory	1,432,793	1,760,832	-18.6%	383,854	307,542	24.8%	1,816,647	2,068,374	-12.2%
(=) Total Disappearance	844,581	767,471	10.0%	94,603	110,587	-14.5%	939,184	878,058	7.0%
(-) Exports	232,523	143,737	61.8%	24,009	45,232	-46.9%	256,532	188,969	35.8%
(=) Disappearance-Canada & United States	612,058	623,734	-1.9%	70,594	65,355	8.0%	682,652	689,089	- .9%

SEVEN MONTHS (JULY-JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	4,037,068	3,850,656	4.8%	778,237	688,884	13.0%	4,815,305	4,539,540	6.1%
(-) Ending Inventory	1,432,793	1,760,832	-18.6%	383,854	307,542	24.8%	1,816,647	2,068,374	-12.2%
(=) Total Disappearance	4,294,509	4,139,678	3.7%	688,605	682,142	.9%	4,983,114	4,821,820	3.3%
(-) Exports	•1,676,106	1,099,257	52.5%	•343,333	271,678	26.4%	•2,019,439	1,370,935	47.3%
(=) Disappearance-Canada & United States	•2,618,403	3,040,421	-13.9%	•345,272	410,464	-15.9%	•2,963,675	3,450,885	-14.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817					
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY, 1987

	PRODUCTION		ENDING INVENTORY, JANUARY 31				DISAPPEARANCE	
	1987	JAN 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN 1986
MURIATE								
Special Std.	26,208	23,717	16,504	16,187	32,691	62,172	24,308	4,580
Standard	156,349	161,332	410,830	121,857	532,687	677,858	190,804	207,013
Chemical	4,694	6,568	4,877	4,999	9,876	13,206	3,673	6,804
Coarse	165,689	170,074	122,577	216,925	339,502	485,071	350,836	275,186
Granular	215,855	215,478	273,048	302,297	575,345	600,283	295,526	297,986
Soluble	70,594	42,967	137,379	111,499	248,878	127,462	58,344	71,972
SULPHATES	15,903	22,759	57,368	20,300	77,668	102,322	15,693	14,517
TOTAL	655,292	642,895	1,022,583	794,064	1,816,647	2,068,374	939,184	878,058

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	1986
MURIATE										
Special Std	16	-	24,296	4,065	-	-	-	-	24,312	4,065
Standard	38,503	45,197	168,393	150,778	15,758	17,814	271	311	222,925	214,100
Chemical	-	-	-	-	3,451	3,734	175	76	3,626	3,810
Coarse	352,626	336,924	26,153	6,761	372	-	-	-	379,151	343,685
Granular	255,854	287,422	29,550	15,430	4,431	-	-	-	289,835	302,852
Soluble	50,710	46,265	3,110	2,789	10,323	15,214	-	6,080	64,143	70,348
SULPHATES	14,476	11,973	4,569	2,679	140	375	15	-	19,200	15,027
TOTAL	712,185	727,781	256,071	182,502	34,475	37,137	461	6,467	1,003,192	953,887

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY, 1987

	PRODUCTION		ENDING INVENTORY, JANUARY 31				DISAPPEARANCE	
	1987	JAN 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN 1986
MURIATE								
Special Standard	26,208	23,717	16,504	16,187	32,691	62,172	24,308	4,580
Standard	154,206	142,778	268,000	121,233	389,233	560,409	170,457	147,502
Chemical	5,336	3,168	2,000	4,999	6,999	7,247	2,367	6,109
Coarse	157,395	166,073	108,232	216,925	325,157	454,460	338,280	267,992
Granular	174,152	203,053	133,181	299,947	433,128	556,351	252,975	272,142
Soluble	66,283	42,967	134,086	111,499	245,585	120,193	56,194	69,146
TOTAL	583,580	581,756	662,003	770,790	1,432,793	1,760,832	844,581	767,471

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY	
	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	1986
MURIATE										
Special Std	16	-	24,296	4,065	-	-	-	-	24,312	4,065
Standard	28,149	38,897	163,511	114,195	2,844	6,330	-	-	194,504	159,422
Chemical	-	-	-	-	2,179	3,052	175	63	2,354	3,115
Coarse	345,115	330,458	23,407	6,761	341	-	-	-	368,863	337,219
Granular	212,732	270,401	18,024	9,784	4,431	-	-	-	235,187	280,185
Soluble	50,710	45,245	3,110	2,789	8,175	14,103	-	6,080	61,995	68,217
TOTAL	636,722	685,001	232,348	137,594	17,970	23,485	175	6,143	887,215	852,223

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY, 1987

	PRODUCTION		ENDING INVENTORY, JANUARY 31				DISAPPEARANCE	
	1987	JAN 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN 1986
MURIATE								
Standard	2,143	18,554	142,830	624	143,454	117,449	20,347	59,511
Chemical	-642	3,400	2,877	-	2,877	5,959	1,306	695
Coarse	8,294	4,001	14,345	-	14,345	30,611	12,556	7,194
Granular	41,703	12,425	139,867	2,350	142,217	43,932	42,551	25,844
Soluble	4,311	-	3,293	-	3,293	7,269	2,150	2,826
SULPHATES	15,903	22,759	57,368	20,300	77,668	102,322	15,693	14,517
TOTAL	71,712	61,139	360,580	23,274	383,854	307,542	94,603	110,587

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	JAN 1986	1987	1986
MURIATE										
Standard	10,354	6,300	4,882	36,583	12,914	11,484	271	311	28,421	54,678
Chemical	-	-	-	-	1,272	682	-	13	1,272	695
Coarse	7,511	6,466	2,746	-	31	-	-	-	10,288	6,466
Granular	43,122	17,021	11,526	5,646	-	-	-	-	54,648	22,667
Soluble	-	1,020	-	-	2,148	1,111	-	-	2,148	2,131
SULPHATES	14,476	11,973	4,569	2,679	140	375	15	-	19,200	15,027
TOTAL	75,463	42,780	23,723	44,908	16,505	13,652	286	324	115,977	101,664

4/17/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0287
April 9, 1987

FEBRUARY

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,432,793	1,760,832	-18.6%	383,854	307,542	24.8%	1,816,647	2,068,374	-12.2%
(+) Production	677,983	614,632	10.3%	100,631	61,432	63.8%	778,614	676,064	15.2%
(-) Ending Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(=) Total Disappearance	631,373	632,293	- .1%	94,553	113,766	-16.9%	725,926	746,059	-2.7%
(-) Exports	284,565	278,295	2.3%	17,898	18,687	-4.2%	302,463	296,982	1.8%
(=) Disappearance-Canada & United States	346,808	353,998	-2.0%	76,655	95,079	-19.4%	423,463	449,077	-5.7%

EIGHT MONTHS (JULY-FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	4,726,441	4,465,288	5.8%	878,868	750,316	17.1%	5,605,309	5,215,604	7.5%
(-) Ending Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(=) Total Disappearance	4,937,272	4,771,971	3.5%	783,158	795,908	-1.6%	5,720,430	5,567,879	2.7%
(-) Exports	1,960,671	1,377,552	42.3%	361,231	290,365	24.4%	2,321,902	1,667,917	39.2%
(=) Disappearance-Canada & United States	2,976,601	3,394,419	-12.3%	421,927	505,543	-16.5%	3,398,528	3,899,962	-12.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869				
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION			ENDING INVENTORY, February 28				DISAPPEARANCE		
	1987	FEB	1986	MINE SITE	OFFSITE	1987	1986	1987	FEB	1986
MURIATE										
Special Std.	36,946		20,975	25,871	12,044	37,915	40,804	31,722		42,343
Standard	207,058		155,020	342,100	212,863	554,963	576,230	184,782		256,648
Chemical	8,718		2,085	7,404	6,073	13,477	9,139	5,117		6,152
Coarse	206,694		190,008	138,537	219,900	358,437	560,954	187,759		114,125
Granular	242,567		222,491	290,201	297,180	587,381	589,126	230,531		233,648
Soluble	56,712		66,227	138,391	103,533	241,924	128,061	63,666		65,628
SULPHATES	19,919		19,258	40,667	34,571	75,238	94,065	22,349		27,515
TOTAL	778,614		676,064	983,171	886,164	1,869,335	1,998,379	725,926		746,059

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			FEBRUARY	
	1987	FEB	1986	1987	FEB	1986	1987	FEB	1986	1987	FEB	1986	1987	1986
MURIATE														
Special Std	97		-	35,208		33,147	-		-	-		-	35,305	33,147
Standard	44,093		39,504	200,235		166,043	7,661		15,143	324		324	252,313	221,014
Chemical	-		-	413		427	4,729		5,867	-		151	5,142	6,445
Coarse	160,681		86,602	12,293		19,550	385		-	-		-	173,359	106,152
Granular	203,626		176,269	32,103		33,323	6,650		-	-		-	242,379	209,592
Soluble	37,532		38,653	7,583		19,184	11,469		8,964	8,702		12,237	65,286	79,038
SULPHATES	14,486		15,693	5,584		12,596	281		273	18		-	20,369	28,562
TOTAL	460,515		356,721	293,419		284,270	31,175		30,247	9,044		12,712	794,153	683,950

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION			ENDING INVENTORY, February 28				DISAPPEARANCE		
	1987	FEB	1986	MINE SITE	OFFSITE	1987	1986	1987	FEB	1986
MURIATE										
Special Standard	36,946		20,975	25,871	12,044	37,915	40,804	31,722		42,343
Standard	180,922		128,530	204,060	209,379	413,439	483,890	156,716		205,049
Chemical	7,802		2,085	4,814	6,073	10,887	3,636	3,914		5,696
Coarse	197,568		185,656	125,532	219,859	345,391	535,601	177,334		104,515
Granular	198,608		211,159	136,899	293,709	430,608	557,067	201,128		210,443
Soluble	56,137		66,227	137,630	103,533	241,163	122,173	60,559		64,247
TOTAL	677,983		614,632	634,806	844,597	1,479,403	1,743,171	631,373		632,293

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		FEBRUARY	
	1987	FEB	1986	1987	FEB	1986	1987	FEB 1986	1987	FEB 1986	1987	1986
MURIATE												
Special Std	97		-	35,208		33,147	-	-	-	-	35,305	33,147
Standard	28,461		32,528	189,968		162,821	2,455	5,822	-	-	220,884	201,171
Chemical	-		-	413		-	3,491	5,440	-	151	3,904	5,591
Coarse	151,618		81,328	10,950		17,432	355	-	-	-	162,923	98,760
Granular	178,103		156,132	31,741		33,323	6,650	-	-	-	216,494	189,455
Soluble	37,532		37,820	7,583		19,184	8,359	8,477	8,702	12,237	62,176	77,718
TOTAL	395,811		307,808	275,863		265,907	21,310	19,739	8,702	12,388	701,686	605,842

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION			ENDING INVENTORY, February 28				DISAPPEARANCE	
	1987	FEB	1986	MINE SITE	OFFSITE	1987	1986	1987 FEB	1986
MURIATE									
Standard	26,136		26,490	138,040	3,484	141,524	92,340	28,066	51,599
Chemical	916		-	2,590	0	2,590	5,503	1,203	456
Coarse	9,126		4,352	13,005	41	13,046	25,353	10,425	9,610
Granular	43,959		11,332	153,302	3,471	156,773	32,059	29,403	23,205
Soluble	575		-	761	0	761	5,888	3,107	1,381
SULPHATES	19,919		19,258	40,667	34,571	75,238	94,065	22,349	27,515
TOTAL	100,631		61,432	348,365	41,567	389,932	255,208	94,553	113,766

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1987	FEB 1986	1987	FEB 1986	1987	FEB 1986	1987	FEB 1986	1987	1986
MURIATE										
Standard	15,632	6,976	10,267	3,222	5,206	9,321	324	324	31,429	19,843
Chemical	-	-	-	427	1,238	427	-	-	1,238	854
Coarse	9,063	5,274	1,343	2,118	30	-	-	-	10,436	7,392
Granular	25,523	20,137	362	-	-	-	-	-	25,885	20,137
Soluble	-	833	-	-	3,110	487	-	-	3,110	1,320
Sulphates	14,486	15,693	5,584	12,596	281	273	18	-	20,369	28,562
TOTAL	64,704	48,913	17,556	18,363	9,865	10,508	342	324	92,467	78,108

6/9/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0387
May 29, 1987

MARCH

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(+) Production	782,426	710,361	10.1%	123,578	100,275	23.2%	906,004	810,636	11.8%
(-) Ending Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(=) Total Disappearance	851,622	507,630	67.8%	160,737	99,668	61.3%	1,012,359	607,298	66.7%
(-) Exports	387,791	215,210	80.2%	20,836	46,264	-54.9%	408,627	261,474	56.3%
(=) Disappearance-Canada & United States	463,831	292,420	58.6%	139,901	53,404	161.9%	603,732	345,824	74.6%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	5,508,867	5,175,649	6.4%	1,002,446	850,591	17.9%	6,511,313	6,026,240	8.0%
(-) Ending Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(=) Total Disappearance	5,788,894	5,279,601	9.6%	943,895	895,576	5.4%	6,732,789	6,175,177	9.0%
(-) Exports	2,326,062	1,592,762	46.0%	376,265	332,629	13.1%	2,702,327	1,925,391	40.3%
(=) Disappearance-Canada & United States	3,462,832	3,686,839	-6.1%	567,630	562,947	0.8%	4,030,462	4,249,786	-5.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763			
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MARCH, 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987 MAR	1986	MINE SITE	OFFSITE	1987	1986	1987 MAR	1986
MURIATE								
Special Std.	47,836	9,577	28,408	14,138	42,546	42,643	43,205	7,738
Standard	210,835	193,654	227,621	199,104	426,725	607,698	339,073	162,186
Chemical	10,058	16,227	10,066	3,866	13,932	9,939	9,603	15,427
Coarse	238,923	217,661	74,099	333,259	407,358	654,269	190,002	124,346
Granular	311,763	277,284	255,105	303,549	558,654	643,097	340,490	223,313
Soluble	64,561	75,344	127,372	118,853	246,225	158,802	60,260	44,603
SULPHATES	22,028	20,889	43,280	24,260	67,540	85,269	29,726	29,685
TOTAL	906,004	810,636	765,951	997,029	1,762,980	2,201,717	1,012,359	607,298

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987	1986
MURIATE										
Special Std	-	-	42,586	-	-	-	-	-	42,586	-
Standard	43,546	44,304	290,676	178,662	15,103	14,053	325	336	349,650	237,355
Chemical	-	-	-	-	8,648	5,185	414	40	9,062	5,225
Coarse	191,347	97,375	17,056	9,382	-	-	-	-	208,403	106,757
Granular	248,267	206,610	38,730	46,111	-	-	-	-	286,997	252,721
Soluble	38,822	35,828	6,715	5,912	9,736	6,955	-	10,430	55,273	59,125
SULPHATES	15,524	17,975	12,125	10,601	241	306	-	-	27,890	28,882
TOTAL	537,506	402,092	407,888	250,668	33,728	26,499	739	10,806	979,861	690,065

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

MARCH, 1987

	PRODUCTION			ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987	MAR	1986	MINE SITE	OFFSITE	1987	1986	1987 MAR	1986
MURIATE									
Special Standard	47,836		9,577	28,408	14,138	42,546	42,643	43,205	7,738
Standard	181,628		145,115	103,997	196,524	300,521	487,161	294,546	141,844
Chemical	8,472		16,227	7,862	3,866	11,728	5,478	7,631	14,385
Coarse	228,969		209,615	70,376	333,147	403,523	635,167	170,837	110,049
Granular	254,512		256,817	104,118	302,598	406,716	623,046	278,404	190,838
Soluble	61,009		73,010	126,320	118,853	245,173	152,407	56,999	42,776
TOTAL	782,426		710,361	441,081	969,126	1,410,207	1,945,902	851,622	507,630

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS	U.S. & CANADA		EXPORTS		MARCH	
	1987	MAR	1986	1987 MAR 1986	1987	MAR 1986	1987	MAR 1986	1987	1986
MURIATE										
Special Std	-		-	42,586 -	-	-	-	-	42,586	-
Standard	33,422		38,083	283,833 153,952	9,873	5,862	-	-	327,128	197,897
Chemical	-		-	- -	7,304	4,147	414	37	7,718	4,184
Coarse	182,560		85,935	17,056 7,432	-	-	-	-	199,616	93,367
Granular	196,036		183,124	37,187 37,447	-	-	-	-	233,223	220,571
Soluble	38,822		35,828	6,715 5,912	9,736	6,955	-	10,430	55,273	59,125
TOTAL	450,840		342,970	387,377 204,743	26,913	16,964	414	10,467	865,544	575,144

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH, 1987

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987 MAR	1986	MINE SITE	OFFSITE	1987	1986	1987 MAR	1986
MURIATE								
Standard	29,207	48,539	123,624	2,580	126,204	120,537	44,527	20,342
Chemical	1,586	-	2,204	0	2,204	4,461	1,972	1,042
Coarse	9,954	8,046	3,723	112	3,835	19,102	19,165	14,297
Granular	57,251	20,467	150,987	951	151,938	20,051	62,086	32,475
Soluble	3,552	2,334	1,052	0	1,052	6,395	3,261	1,827
SULPHATES	22,028	20,889	43,280	24,260	67,540	85,269	29,726	29,685
TOTAL	123,578	100,275	324,870	27,903	352,773	255,815	160,737	99,668

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987 MAR	1986	1987	1986
MURIATE										
Standard	10,124	6,221	6,843	24,710	5,230	8,191	325	336	22,522	39,458
Chemical	-	-	-	-	1,344	1,038	-	3	1,344	1,041
Coarse	8,787	11,440	-	1,950	-	-	-	-	8,787	13,390
Granular	52,231	23,486	1,543	8,664	-	-	-	-	53,774	32,150
Soluble	-	-	-	-	-	-	-	-	-	-
SULPHATES	15,524	17,975	12,125	10,601	241	306	-	-	27,890	28,882
TOTAL	86,666	59,122	20,511	45,925	6,815	9,535	325	339	114,317	114,921

6/24/87 A8720-2

POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY - MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,693,794	1,946,547	-13.0%	406,745	356,990	13.9%	2,100,539	2,303,537	-8.8%
(+) Production	2,043,989	1,906,749	7.2%	295,921	222,846	32.8%	2,339,910	2,129,595	9.9%
(-) Ending Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(=) Total Disappearance	2,327,576	1,907,394	22.0%	349,893	324,021	8.0%	2,677,469	2,231,415	20.0%
(-) Exports	871,875	637,242	36.8%	57,559	110,183	-47.8%	929,434	747,425	24.4%
(=) Disappearance-Canada & United States	1,455,701	1,270,152	14.6%	292,334	213,838	36.7%	1,748,035	1,483,990	17.8%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987	JAN-MAR 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN-MAR 1986
MURIATE								
Special Std.	110,990	54,269	28,408	14,138	42,546	42,643	99,235	54,661
Standard	574,242	510,006	227,621	199,104	426,725	607,698	714,659	514,737
Chemical	23,470	24,880	10,066	3,866	13,932	9,939	18,393	27,232
Coarse	611,306	577,743	74,099	333,259	407,358	654,269	728,597	496,853
Granular	770,185	715,253	255,105	303,549	558,654	643,097	866,547	705,898
Soluble	191,867	184,538	127,372	118,853	246,225	158,802	182,270	177,996
SULPHATES	57,850	62,906	43,280	24,260	67,540	85,269	67,768	29,685
TOTAL	2,339,910	2,129,595	765,951	997,029	1,762,980	2,201,717	2,677,469	2,007,062

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY-MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	1986
MURIATE										
Special Std	16	-	102,090	37,212	-	-	-	-	102,106	37,212
Standard	114,429	129,005	628,671	495,910	54,945	47,009	1,333	971	799,378	672,895
Chemical	-	-	-	-	16,828	14,787	589	267	17,417	15,054
Coarse	710,659	520,901	56,929	35,693	-	-	-	-	767,588	556,594
Granular	706,255	670,301	90,771	94,864	-	-	-	-	797,026	765,165
Soluble	125,246	120,746	17,409	27,885	23,331	31,133	8,701	28,747	174,687	208,511
SULPHATES	43,697	45,641	22,908	25,876	662	954	33	-	67,300	72,471
TOTAL	1,700,302	1,486,594	918,778	717,440	95,766	93,883	10,656	29,985	2,725,502	2,327,902

Note: Exports are lised on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

JANUARY - MARCH 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	670	0	0	0	0	670
Australia	1,407	11,972	37,062	0	1,382	51,823
Bangladesh	21,174	0	0	0	0	21,174
Brazil	0	4,668	6,411	0	0	11,079
Chile	8,850	0	0	0	0	8,850
China	170,422	0	0	0	9,039	179,461
Columbia	1,794	2,770	2,443	0	667	7,674
Costa Rica	12,140	0	1,320	0	1,842	15,302
Denmark	16,712	0	0	0	0	16,712
Dom. Republic	0	0	6,577	0	204	6,781
Guatemala	3,335	0	2,001	0	0	5,336
Holland	14,736	0	10,292	0	0	25,028
Honduras	0	0	0	0	1	1
India	71,761	0	0	0	0	71,761
Indonesia	74,941	0	0	0	0	74,941
Italy	0	0	0	0	4	4
Japan	66,060	34,134	21,303	17,409	8,790	147,696
Korea	90,438	0	0	0	0	90,438
Malaysia	86,240	3,385	0	0	0	89,625
Mexico	771	0	16	0	373	1,160
New Zealand	16,185	0	0	0	0	16,185
Peru	9,361	0	0	0	606	9,967
Philippines	10,561	0	0	0	0	10,561
South Africa	0	0	3,346	0	0	3,346
Sri Lanka	14,412	0	0	0	0	14,412
Switzerland	38,791	0	0	0	0	38,791
TOTAL AG:	730,761	56,929	90,771	17,409	22,908	918,778
NON-AGRICULTURAL						
Japan	351	-	-	8,701	0	9,052
Korea	376	-	-	0	0	376
Mexico	920	-	-	0	33	953
United Kingdom	275	-	-	0	0	275
TOTAL NON-AG:	1,922	-	-	8,701	33	10,656
TOTAL EXPORTS:	**732,683**	**56,929**	**90,771**	**26,110**	**22,941**	**929,434**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987	JAN-MAR 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN-MAR 1986
MURIATE								
Special Standard	110,990	54,269	28,408	14,138	42,546	42,643	99,235	54,661
Standard	516,756	416,423	103,997	196,524	300,521	487,161	621,719	494,395
Chemical	21,610	21,480	7,862	3,866	11,728	5,478	13,912	26,190
Coarse	583,932	561,344	70,376	333,147	403,523	635,167	686,451	482,556
Granular	627,272	671,029	104,118	302,598	406,716	623,046	732,507	673,423
Soluble	183,429	182,204	126,320	118,853	245,173	152,407	173,752	176,169
TOTAL	2,043,989	1,906,749	441,081	969,126	1,410,207	1,945,902	2,327,576	1,907,394

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	1986
MURIATE										
Special Std	16	-	102,090	37,212	-	-	-	-	102,106	37,212
Standard	89,954	109,508	614,600	430,968	31,530	18,014	413	-	736,497	558,490
Chemical	-	-	-	-	12,974	12,639	589	251	13,563	12,890
Coarse	685,740	497,721	51,413	31,625	-	-	-	-	737,153	529,346
Granular	583,398	609,657	76,660	80,554	-	-	-	-	660,058	690,211
Soluble	124,563	118,893	17,409	27,885	21,866	29,535	8,701	28,747	172,539	205,060
TOTAL	1,483,671	1,335,779	862,172	608,244	66,370	60,188	9,703	28,998	2,421,916	2,033,209

Note: Exports are lised on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	670	0	0	0	670
Australia	1,407	11,972	37,062	0	50,441
Bangladesh	21,174	0	0	0	21,174
Brazil	0	4,668	2,656	0	7,324
Chile	8,850	0	0	0	8,850
China	170,422	0	0	0	170,422
Costa Rica	10,579	0	0	0	10,579
Denmark	16,712	0	0	0	16,712
Guatemala	3,335	0	2,001	0	5,336
Holland	14,736	0	10,292	0	25,028
India	71,761	0	0	0	71,761
Indonesia	74,941	0	0	0	74,941
Japan	62,728	31,388	21,303	17,409	132,828
Korea	90,438	0	0	0	90,438
Malaysia	86,240	3,385	0	0	89,625
New Zealand	16,185	0	0	0	16,185
Peru	2,748	0	0	0	2,748
Philippines	10,561	0	0	0	10,561
South Africa	0	0	3,346	0	3,346
Sri Lanka	14,412	0	0	0	14,412
Switzerland	38,791	0	0	0	38,791
TOTAL AG:	716,690	51,413	76,660	17,409	862,172
NON-AGRICULTURAL					
Japan	351	-	-	8,701	9,052
Korea	376	-	-	0	376
United Kingdom	275	-	-	0	275
TOTAL NON-AG:	1,002	-	-	8,701	9,703
TOTAL EXPORTS:	**717,692**	**51,413**	**76,660**	**26,110**	**871,875**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1987	JAN-MAR 1986	MINE SITE	OFFSITE	1987	1986	1987	JAN-MAR 1986
MURIATE								
Standard	57,486	93,583	123,624	2,580	126,204	120,537	92,940	131,452
Chemical	1,860	3,400	2,204	0	2,204	4,461	4,481	2,193
Coarse	27,374	16,399	3,723	112	3,835	19,102	42,146	31,101
Granular	142,913	44,224	150,987	951	151,938	20,051	134,040	81,524
Soluble	8,438	2,334	1,052	0	1,052	6,395	8,518	6,034
SULPHATES	57,850	62,906	43,280	24,260	67,540	85,269	67,768	71,717
TOTAL	295,921	222,846	324,870	27,903	352,773	255,815	349,893	324,021

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JANUARY-MARCH	
	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	JAN-MAR 1986	1987	1986
MURIATE										
Standard	24,475	19,497	14,071	64,942	23,415	28,995	920	971	62,881	114,405
Chemical	-	-	-	-	3,854	2,148	-	16	3,854	2,164
Coarse	24,919	23,180	5,516	4,068	-	-	-	-	30,435	27,248
Granular	122,857	60,644	14,111	14,310	-	-	-	-	136,968	74,954
Soluble	683	1,853	-	-	1,465	1,598	-	-	2,148	3,451
SULPHATES	43,697	45,641	22,908	25,876	662	954	33	-	67,300	72,471
TOTAL	216,631	150,815	56,606	109,196	29,396	33,695	953	987	303,586	294,693

Note: Exports are lised on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

JANUARY - MARCH 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Australia	0	0	0	0	1,382	1,382
Brazil	0	0	3,755	0	0	3,755
China	0	0	0	0	9,039	9,039
Columbia	1,794	2,770	2,443	0	667	7,674
Costa Rica	1,561	0	1,320	0	1,842	4,723
Dom. Republic	0	0	6,577	0	204	6,781
Honduras	0	0	0	0	1	1
Italy	0	0	0	0	4	4
Japan	3,332	2,746	0	0	8,790	14,868
Mexico	771	0	16	0	373	1,160
Peru	6,613	0	0	0	606	7,219
TOTAL AG:	14,071	5,516	14,111	0	22,908	56,606
NON-AGRICULTURAL						
Mexico	920	-	-	0	33	953
TOTAL NON-AG:	920	-	-	0	33	953
TOTAL EXPORTS:	**14,991**	**5,516**	**14,111**	**0**	**22,941**	**57,559**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0487
June 16, 1987

APRIL

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(+) Production	758,846	740,390	2.5%	116,083	130,344	-10.9%	874,929	870,734	.5%
(-) Ending Inventory	1,219,275	1,643,607	-25.8%	291,115	250,670	16.1%	1,510,390	1,894,277	-20.3%
(=) Total Disappearance	949,778	1,042,685	-8.9%	177,741	135,489	31.2%	1,127,519	1,178,174	-4.3%
(-) Exports	323,833	280,591	15.4%	77,818	18,478	321.1%	401,651	299,069	34.3%
(=) Disappearance-Canada & United States	625,945	762,094	-17.9%	99,923	117,011	-14.6%	725,868	879,105	-17.4%

TEN MONTHS (JULY-APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	6,267,713	5,916,039	5.9%	1,118,529	980,935	14.0%	7,386,242	6,896,974	7.1%
(-) Ending Inventory	1,219,275	1,643,607	-25.8%	291,115	250,670	16.1%	1,510,390	1,894,277	-20.3%
(=) Total Disappearance	6,738,672	6,322,286	6.6%	1,121,636	1,031,065	8.8%	7,860,308	7,352,351	6.9%
(-) Exports	2,649,895	1,873,353	41.5%	454,083	355,107	27.9%	3,103,978	2,228,460	39.3%
(=) Disappearance-Canada & United States	4,088,777	4,448,933	-8.1%	667,553	675,958	-1.2%	4,756,330	5,124,891	-7.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510		
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION		ENDING INVENTORY, April 30				DISAPPEARANCE	
	1987 APR	1986	MINE SITE	OFFSITE	1987	1986	1987 APR	1986
MURIATE								
Special Std.	20,423	25,714	40,513	17,998	58,511	35,726	4,458	32,631
Standard	231,950	212,316	183,734	165,444	349,178	540,543	309,497	279,471
Chemical	3,212	3,875	5,020	5,830	10,850	7,740	6,294	6,074
Coarse	242,072	222,879	62,242	307,972	370,214	561,895	279,216	315,253
Granular	302,460	300,899	176,947	289,182	466,129	529,691	394,985	414,305
Soluble	54,377	81,863	87,252	114,520	201,772	136,991	98,830	103,674
SULPHATES	20,435	23,188	35,504	18,232	53,736	81,691	34,239	26,766
TOTAL	874,929	870,734	591,212	919,178	1,510,390	1,894,277	1,127,519	1,178,174

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987	1986
MURIATE										
Special Std	15	-	4,655	32,473	-	-	-	-	4,670	32,473
Standard	62,273	35,899	270,619	209,603	9,133	8,867	271	174	342,296	254,543
Chemical	-	-	-	-	6,850	8,024	124	259	6,974	8,283
Coarse	254,787	324,556	33,858	12,947	-	-	-	-	288,645	337,503
Granular	373,675	361,493	53,561	28,259	-	-	-	-	427,236	389,752
Soluble	64,955	89,527	6,778	6,555	16,209	7,303	17,985	4,297	105,927	107,682
SULPHATES	20,000	17,361	13,800	4,502	305	307	-	-	34,105	22,170
TOTAL	775,705	828,836	383,271	294,339	32,497	24,501	18,380	4,730	1,209,853	1,152,406

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION			ENDING INVENTORY, April 30				DISAPPEARANCE		
	1987	APR	1986	MINE SITE	OFFSITE	1987	1986	1987	APR	1986
MURIATE										
Special Standard	20,423		25,714	40,513	17,998	58,511	35,726	4,458		32,631
Standard	206,723		165,457	76,974	164,971	241,945	418,240	265,299		234,378
Chemical	2,428		3,578	2,588	5,830	8,418	4,212	5,738		4,844
Coarse	225,236		208,614	58,073	307,972	366,045	550,879	262,714		292,922
Granular	252,300		259,293	55,699	287,209	342,908	506,086	316,108		376,253
Soluble	51,736		77,734	86,928	114,520	201,448	128,464	95,461		101,677
TOTAL	758,846		740,390	320,775	898,500	1,219,275	1,643,607	949,778		1,042,685

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1987	APR 1986	1987	APR 1986	1987	APR 1986	1987	APR 1986	1987	1986
MURIATE										
Special Std	15	-	4,655	32,473	-	-	-	-	4,670	32,473
Standard	47,336	30,947	225,979	201,148	1,131	3,289	-	113	274,446	235,497
Chemical	-	-	-	-	4,320	6,549	124	50	4,444	6,599
Coarse	235,893	310,822	26,718	11,233	-	-	-	-	262,611	322,055
Granular	296,385	331,083	41,594	24,722	-	-	-	-	337,979	355,805
Soluble	64,955	89,527	6,778	6,555	9,579	7,303	17,985	4,297	99,297	107,682
TOTAL	644,584	762,379	305,724	276,131	15,030	17,141	18,109	4,460	983,447	1,060,111

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION			ENDING INVENTORY, April 30				DISAPPEARANCE			
	1987	APR	1986	MINE SITE	OFFSITE	1987	1986	1987	APR	1986	
MURIATE											
Standard	25,227		46,859	106,760	473	107,233	122,303	44,198		45,093	
Chemical	784		297	2,432	0	2,432	3,528	556		1,230	
Coarse	16,836		14,265	4,169	0	4,169	11,016	16,502		22,351	
Granular	50,160		41,606	121,248	1,973	123,221	23,605	78,877		38,052	
Soluble	2,641		4,129	324	0	324	8,527	3,369		1,997	
SULPHATES	20,435		23,188	35,504	18,232	53,736	81,691	34,239		26,766	
TOTAL	116,083		130,344	270,437	20,678	291,115	250,670	177,741		135,489	

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS	APRIL	
	1987	APR	1986	1987	APR	1986	1987	APR	1986	1987 APR 1986	1987	1986
MURIATE												
Standard	14,937		4,952	44,640	8,455		8,002	5,578		271 61	67,850	19,046
Chemical	-		-	-	-		2,530	1,475		- 209	2,530	1,684
Coarse	18,894		13,734	7,140	1,714		-	-		- -	26,034	15,448
Granular	77,290		30,410	11,967	3,537		-	-		- -	89,257	33,947
Soluble	-		-	-	-		6,630	-		- -	6,630	-
SULPHATES	20,000		17,361	13,800	4,502		305	307		- -	34,105	22,170
TOTAL	131,121		66,457	77,547	18,208		17,467	7,360		271 270	226,406	92,295

7/30/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K20)

* revised *
July 21, 1987

PR 0587
July 10, 1987

MAY

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,219,275	1,643,607	-25.8%	291,115	250,670	16.1%	1,510,390	1,894,277	-20.3%
(+) Production	782,004	650,298	20.3%	120,433	132,420	-9.1%	902,437	782,718	15.3%
(-) Ending Inventory	1,309,667	1,494,994	-12.4%	271,314	309,622	-12.4%	1,580,981	1,804,616	-12.4%
(=) Total Disappearance	691,612	798,911	-13.4%	140,234	73,468	90.9%	831,846	872,379	-4.6%
(-) Exports	291,042	306,459	-5.0%	62,844	59,354	5.9%	353,886	365,813	-3.3%
(=) Disappearance-Canada & United States	400,570	492,452	-18.7%	77,390	14,114	448.3%	477,960	506,566	-5.6%

ELEVEN MONTHS (JULY-MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	7,049,717	6,566,337	7.4%	1,238,962	1,113,355	11.3%	8,288,679	7,679,692	7.9%
(-) Ending Inventory	1,309,667	1,494,994	-12.4%	271,314	309,622	-12.4%	1,580,981	1,804,616	-12.4%
(=) Total Disappearance	7,430,284	7,121,197	4.3%	1,261,870	1,104,533	14.2%	8,692,154	8,225,730	5.7%
(-) Exports	2,940,937	2,179,812	34.9%	516,927	414,461	24.7%	3,457,864	2,594,273	33.3%
(=) Disappearance-Canada & United States	4,489,347	4,941,385 (A)	-9.1% (A)	744,943	690,072 (A)	8.0% (A)	5,234,290	5,631,457 (A)	-7.1% (A)

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K20)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

NOTE A: PPI report PR0587 issued July 10, 1987 contained errors which affected the figures in the indicated columns. This page should replace the first page of the four-page Potash Summary Report mailed to you on July 17, 1987.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1987

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1987 MAY	1986	MINE SITE	OFFSITE	1987	1986	1987 MAY	1986
MURIATE								
Special Std.	19,110	28,384	28,651	25,536	54,187	44,959	23,434	19,151
Standard	286,349	163,066	189,814	261,293	451,107	504,099	184,420	199,510
Chemical	5,172	3,781	3,810	5,560	9,370	6,477	6,652	5,044
Coarse	261,640	216,046	108,587	335,815	444,402	531,726	187,452	246,215
Granular	274,296	288,130	183,896	223,739	407,635	504,845	332,790	312,976
Soluble	34,439	58,956	62,696	93,848	156,544	120,434	79,667	75,513
SULPHATES	21,431	24,355	41,982	15,754	57,736	92,076	17,431	13,970
TOTAL	902,437	782,718	619,436	961,545	1,580,981	1,804,616	831,846	872,379

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1987 MAY	1986	1987 MAY	1986	1987 MAY	1986	1987 MAY	1986	1987	1986
MURIATE										
Special Std	-	17	23,445	16,352	-	-	-	-	23,445	16,369
Standard	45,957	32,927	174,101	205,465	8,122	22,124	-	8,054	228,180	268,570
Chemical	-	-	-	-	6,169	5,008	263	-	6,432	5,008
Coarse	159,542	245,980	23,025	30,755	-	-	-	-	182,567	276,735
Granular	227,762	232,648	97,583	83,699	-	-	-	-	325,345	316,347
Soluble	34,072	46,666	23,039	16,148	11,118	10,572	10,361	-	78,590	73,386
SULPHATES	12,980	23,537	2,017	5,326	217	174	52	14	15,266	29,051
TOTAL	480,313	581,775	343,210	357,745	25,626	37,878	10,676	8,068	859,825	985,466

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1987

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1987 MAY	1986	MINE SITE	OFFSITE	1987	1986	1987 MAY	1986
MURIATE								
Special Standard	19,110	28,384	28,651	25,536	54,187	44,959	23,434	19,151
Standard	253,041	119,773	93,437	260,975	354,412	357,264	140,574	180,749
Chemical	5,887	3,462	3,738	5,560	9,298	3,576	5,007	4,098
Coarse	245,410	203,452	98,558	335,734	434,292	517,769	177,163	236,562
Granular	227,957	238,275	78,168	223,776	301,944	459,864	268,921	284,497
Soluble	30,599	56,952	61,686	93,848	155,534	111,562	76,513	73,854
TOTAL	782,004	650,298	364,238	945,429	1,309,667	1,494,994	691,612	798,911

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1987 MAY	1986	1987 MAY	1986	1987 MAY	1986	1987 MAY	1986	1987	1986
MURIATE										
Special Std	-	17	23,445	16,352	-	-	-	-	23,445	16,369
Standard	29,056	24,486	152,817	173,675	5,406	12,163	-	7,628	187,279	217,952
Chemical	-	-	-	-	4,689	4,062	263	-	4,952	4,062
Coarse	152,075	233,500	20,363	26,213	-	-	-	-	172,438	259,713
Granular	199,836	214,359	60,754	66,443	-	-	-	-	260,590	280,802
Soluble	34,072	44,052	23,039	16,148	8,279	9,519	10,361	-	75,751	69,719
TOTAL	415,039	516,414	280,418	298,831	18,374	25,744	10,624	7,628	724,455	848,617

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MAY 1987

	PRODUCTION			ENDING INVENTORY May 31			DISAPPEARANCE		
	1987	MAY	1986	MINE SITE	OFFSITE	1987	1986	1987	MAY 1986
MURIATE									
Standard	33,308	43,293	96,377	318	96,695	146,835	43,846	18,761
Chemical	-715	319	72	-	72	2,901	1,645	946
Coarse	16,230	12,594	10,029	81	10,110	13,957	10,289	9,653
Granular	46,339	49,855	105,728	-37	105,691	44,981	63,869	28,479
Soluble	3,840	2,004	1,010	0	1,010	8,872	3,154	1,659
SULPHATES	21,431	24,355	41,982	15,754	57,736	92,076	17,431	13,970
TOTAL	120,433	132,420	255,198	16,116	271,314	309,622	140,234	73,468

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			MAY	
	1987	MAY	1986	1987	MAY	1986	1987	MAY	1986	1987	MAY	1986	1987	1986
MURIATE														
Standard	16,901	8,441	21,284	31,790	2,716	9,961	-	426	40,901	50,618
Chemical	-	-	-	-	1,480	946	-	-	1,480	946
Coarse	7,467	12,480	2,662	4,542	-	-	-	-	10,129	17,022
Granular	27,926	18,289	36,829	17,256	-	-	-	-	64,755	35,545
Soluble	-	2,614	-	-	2,839	1,053	-	-	2,839	3,667
SULPHATES	12,980	23,537	2,017	5,326	217	174	52	14	15,266	29,051
TOTAL	65,274	65,361	62,792	58,914	7,252	12,134	52	440	135,370	136,849

8/14/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0687
August 6, 1987

JUNE

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,309,667	1,494,994	-12.4%	271,314	309,622	-12.4%	1,580,981	1,804,616	-12.4%
(+) Production	701,149	620,366	13.0%	104,591	96,729	8.1%	805,740	717,095	12.4%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	751,140	425,126	76.7%	156,285	112,129	39.4%	907,425	537,255	68.9%
(-) Exports	284,208	201,128	41.3%	93,686	49,602	88.9%	377,894	250,730	50.7%
(=) Disappearance-Canada & United States	466,932	223,998	108.5%	62,599	62,527	.1%	529,531	286,525	84.8%

FERTILIZER YEAR - JULY - JUNE

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	7,750,866	7,186,703	7.9%	1,343,553	1,210,084	11.0%	9,094,419	8,396,787	8.3%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	8,181,424	7,546,323	8.4%	1,418,155	1,216,662	16.6%	9,599,579	8,762,985	9.5%
(-) Exports	3,221,291	2,380,940	35.3%	611,768	464,063	31.8%	3,833,059	2,845,003	34.7%
(=) Disappearance-Canada & United States	4,960,133	5,165,383	-4.0%	806,387	752,599	7.1%	5,766,520	5,917,982	-2.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1987

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1987	JUN	1986	MINE SITE	OFFSITE	1987	1986	1987	JUN	1986
MURIATE										
Special Std.	13,490		27,542	57,518	24,044	81,562	38,259	-13,885		34,242
Standard	248,749		187,089	329,599	149,102	478,701	544,432	221,155		146,756
Chemical	10,550		7,028	7,443	4,338	11,781	7,432	8,139		6,073
Coarse	212,057		178,770	113,822	241,825	355,647	596,827	300,812		113,669
Granular	265,352		248,265	248,821	106,632	355,453	570,869	317,534		182,241
Soluble	36,075		58,441	77,574	62,671	140,245	138,330	52,374		40,545
SULPHATES	19,467		9,960	45,033	10,874	55,907	88,307	21,296		13,729
TOTAL	805,740		717,095	879,810	599,486	1,479,296	1,984,456	907,425		537,255

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1987	JUN 1986	1987	JUN 1986	1987	JUN 1986	1987	JUN 1986	1987	1986
MURIATE										
Special Std	-	-	12,773	33,674	-	-	-	-	12,773	33,674
Standard	23,934	22,283	207,600	88,981	23,438	12,782	15,930	2,481	270,902	126,527
Chemical	-	-	-	-	7,094	5,934	403	-	7,497	5,934
Coarse	268,303	81,324	36,274	36,335	-	-	-	-	304,577	117,659
Granular	220,637	74,664	94,916	70,908	-	-	-	-	315,553	145,572
Soluble	28,666	14,031	264	11,468	8,393	7,491	-	3,260	37,323	36,250
SULPHATES	10,897	7,119	9,734	3,571	1,894	297	-	52	22,525	11,039
TOTAL	552,437	199,421	361,561	244,937	40,819	26,504	16,333	5,793	971,150	476,655

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1987

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1987 JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 JUN	1986
MURIATE								
Special Standard	13,490	27,542	57,518	24,044	81,562	38,259	-13,885	34,242
Standard	224,213	150,638	260,397	146,364	406,761	417,669	171,864	90,233
Chemical	8,643	5,779	6,676	4,338	11,014	4,181	6,927	5,174
Coarse	195,607	171,177	103,168	241,825	344,993	583,241	284,906	105,705
Granular	224,693	207,466	170,759	105,151	275,910	515,078	250,727	152,252
Soluble	34,503	57,764	76,765	62,671	139,436	131,806	50,601	37,520
TOTAL	701,149	620,366	675,283	584,393	1,259,676	1,690,234	751,140	425,126

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 JUN	1986	1987 JUN	1986	1987 JUN	1986	1987 JUN	1986	1987	1986
MURIATE										
Special Std	-	-	12,773	33,674	-	-	-	-	12,773	33,674
Standard	15,257	16,187	177,047	71,142	16,316	5,786	15,540	150	224,160	93,265
Chemical	-	-	-	-	6,434	5,034	400	-	6,834	5,034
Coarse	258,863	79,284	32,277	32,936	-	-	-	-	291,140	112,220
Granular	195,976	67,186	46,171	48,498	-	-	-	-	242,147	115,684
Soluble	28,666	13,430	-	11,468	7,252	7,242	-	3,260	35,918	35,400
TOTAL	498,762	176,087	268,268	197,718	30,002	18,062	15,940	3,410	812,972	395,277

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1987

	PRODUCTION JUN		ENDING INVENTORY June 30				DISAPPEARANCE JUN	
	1987	1986	MINE SITE	OFFSITE	1987	1986	1987	1986
MURIATE								
Standard	24,536	36,451	69,202	2,738	71,940	126,763	49,291	56,523
Chemical	1,907	1,249	767	0	767	3,251	1,212	899
Coarse	16,450	7,593	10,654	0	10,654	13,586	15,906	7,964
Granular	40,659	40,799	78,062	1,481	79,543	55,791	66,807	29,989
Soluble	1,572	677	809	0	809	6,524	1,773	3,025
SULPHATES	19,467	9,960	45,033	10,874	55,907	88,307	21,296	13,729
TOTAL	104,591	96,729	204,527	15,093	219,620	294,222	156,285	112,129

	AGRICULTURAL SALES U.S. & CANADA JUN		AGRICULTURAL SALES EXPORTS JUN		NON-AGRICULTURAL SALES U.S. & CANADA JUN		NON-AGRICULTURAL SALES EXPORTS JUN		TOTAL AG & NON-AG SALES JUNE	
	1987	1986	1987	1986	1987	1986	1987	1986	1987	1986
MURIATE										
Standard	8,677	6,096	30,553	17,839	7,122	6,996	390	2,331	46,742	33,262
Chemical	-	-	-	-	660	900	3	-	663	900
Coarse	9,440	2,040	3,997	3,399	-	-	-	-	13,437	5,439
Granular	24,661	7,478	48,745	22,410	-	-	-	-	73,406	29,888
Soluble	-	601	264	-	1,141	249	-	-	1,405	850
SULPHATES	10,897	7,119	9,734	3,571	1,894	297	-	52	22,525	11,039
TOTAL	53,675	23,334	93,293	47,219	10,817	8,442	393	2,383	158,178	81,378

9/30/87 A8726-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0787
September 16, 1987

JULY

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,259,676	1,689,576	-25.4%	219,620	294,222	-25.4%	1,479,296	1,983,798	-25.4%
(+) Production	349,300	300,770	16.1%	96,315	121,335	-20.6%	445,615	422,105	5.6%
(-) Ending Inventory	1,013,637	1,590,079	-36.3%	220,725	294,881	-25.1%	1,234,362	1,884,960	-34.5%
(=) Total Disappearance	595,339	400,267	48.7%	95,210	120,676	-21.1%	690,549	520,943	32.6%
(-) Exports	286,768	272,165	5.4%	58,705	86,948	-32.5%	345,473	359,113	-3.8%
(=) Disappearance-Canada & United States	308,571	128,102	140.9%	36,505	33,728	8.2%	345,076	161,830	113.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,234											
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1987

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE			
	1987	JUL	1986	MINE SITE	OFFSITE	1987	1986	1987	JUL	1986	
MURIATE											
Special Std.	77,247		8,540	14,221	27,121	41,342	26,361	45,059		20,438	
Standard	24,128		101,663	179,625	209,383	389,008	393,339	186,229		252,215	
Chemical	815		3,385	3,616	3,685	7,301	5,543	5,385		5,274	
Coarse	108,213		100,501	74,357	201,182	275,539	630,406	188,321		66,721	
Granular	195,681		154,951	169,776	176,035	345,811	583,607	205,323		142,186	
Soluble	21,408		31,719	60,203	57,931	118,134	161,274	43,519		8,886	
SULPHATES	18,123		21,346	41,347	15,880	57,227	84,430	16,803		25,223	
TOTAL	445,615		422,105	543,145	691,217	1,234,362	1,884,960	690,639		520,943	

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JULY	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS		
	1987	JUL	1986	1987	JUL	1986	1987	JUL	1986	1987	JUL	1986	1987	1986
MURIATE														
Special Std	-		-	20,275		10,686	-		-	-		-	20,275	10,686
Standard	11,955		15,002	153,876		230,137	20,743		12,266	7,783		137	194,357	257,542
Chemical	-		-	-		-	4,774		5,481	338		216	5,112	5,697
Coarse	101,021		54,466	44,857		25,033	-		-	-		-	145,878	79,499
Granular	63,985		55,375	100,938		70,834	-		-	-		-	164,923	126,209
Soluble	9,616		3,350	8,288		-	6,186		7,222	2,912		3,433	27,002	14,005
SULPHATES	7,849		7,095	6,206		18,623	302		185	-		14	14,357	25,917
TOTAL	194,426		135,288	334,440		355,313	32,005		25,154	11,033		3,800	571,904	519,555

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JULY 1987

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE		
	1987	JUL	1986	MINE SITE	OFFSITE	1987	1986	1987	JUL	1986
MURIATE										
Special Standard	77,247		8,540	14,221	27,121	41,342	26,361	45,059		20,438
Standard	4,839		64,814	114,159	208,000	322,159	281,506	161,849		200,436
Chemical	58		2,922	3,296	3,685	6,981	3,102	4,181		4,001
Coarse	96,943		90,335	64,005	201,182	265,187	612,167	176,749		61,208
Granular	150,626		103,535	86,728	174,001	260,729	514,361	165,807		104,225
Soluble	19,587		30,624	59,308	57,931	117,239	152,582	41,784		9,959
TOTAL	349,300		300,770	341,717	671,920	1,013,637	1,590,079	595,429		400,267

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES JULY	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1987	JUL	1986	1987	JUL	1986	1987	JUL	1986	1987	JUL	1986	1987	1986
MURIATE														
Special Std	-		-	20,275		10,686	-		-	-		-	20,275	10,686
Standard	5,723		7,572	143,952		187,522	12,160		3,883	-		137	161,835	199,114
Chemical	-		-	-		-	3,537		3,658	339		-	3,876	3,658
Coarse	98,088		52,118	35,559		20,315	-		-	-		-	133,647	72,433
Granular	57,140		48,147	75,443		50,072	-		-	-		-	132,583	98,219
Soluble	8,835		2,447	8,288		-	5,308		2,599	2,912		3,433	25,343	8,479
TOTAL	169,786		110,284	283,517		268,595	21,005		10,140	3,251		3,570	477,559	392,589

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY 1987

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE		
	1987	JUL	1986	MINE SITE	OFFSITE	1987	1986	1987	JUL	1986
MURIATE										
Standard	19,289		36,849	65,466	1,383	66,849	111,833	24,380		51,779
Chemical	757		463	320	0	320	2,441	1,204		1,273
Coarse	11,270		10,166	10,352	0	10,352	18,239	11,572		5,513
Granular	45,055		51,416	83,048	2,034	85,082	69,246	39,516		37,961
Soluble	1,821		1,095	895	0	895	8,692	1,735		-1,073
SULPHATES	18,123		21,346	41,347	15,880	57,227	84,430	16,803		25,223
TOTAL	96,315		121,335	201,428	19,297	220,725	294,881	95,210		120,676

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1987	JUL 1986	1987	JUL 1986	1987	JUL 1986	1987	JUL 1986	1987	1986
MURIATE										
Standard	6,232	7,430	9,924	42,615	8,583	8,383	7,782	-	32,521	58,428
Chemical	-	-	-	-	1,237	1,823	-	216	1,237	2,039
Coarse	2,933	2,348	9,298	4,718	-	-	-	-	12,231	7,066
Granular	6,845	7,228	25,495	20,762	-	-	-	-	32,340	27,990
Soluble	781	903	-	-	878	4,623	-	-	1,659	5,526
SULPHATES	7,849	7,095	6,206	18,623	302	185	-	14	14,357	25,917
TOTAL	24,640	25,004	50,923	86,718	11,000	15,014	7,782	230	94,345	126,966

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K20)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(+) Production	2,241,999	2,011,054	11.5%	341,107	359,493	-5.1%	2,583,106	2,370,547	9.0%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	2,392,530	2,266,722	5.6%	474,260	321,086	47.7%	2,866,790	2,587,808	10.8%
(-) Exports	895,228	788,178	13.6%	230,777	127,434	81.1%	1,126,005	915,612	23.0%
(=) Disappearance-Canada & United States	1,497,302	1,478,544	1.3%	243,483	193,652	25.7%	1,740,785	1,672,196	4.1%

rec'd. 9/30/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Special Standard	53,023	81,640	57,518	24,044	81,562	38,259	14,007	86,024
Standard	767,048	529,451	329,599	149,102	478,701	544,432	715,072	625,737
Chemical	18,934	16,219	7,443	4,338	11,781	7,432	21,085	17,191
Coarse	715,769	599,642	113,822	241,825	355,647	596,827	767,480	675,137
Granular	842,108	749,258	248,821	106,632	355,453	570,869	1,045,309	909,522
Soluble	124,891	194,784	77,574	62,671	140,245	138,330	230,871	219,732
SULPHATES	61,333	62,906	45,033	10,874	55,907	88,307	72,966	54,465
TOTAL	2,583,106	2,233,900	879,810 (A)	599,486 (A)	1,479,296 (A)	1,984,456	2,866,790	2,587,808

(A) Ending inventory figures corrected, 9/21/87.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Special Std	15	17	40,873	82,499	-	-	-	-	40,888	82,516
Standard	83,693	91,117	632,436	510,907	58,697	52,125	954	8,600	775,780	662,749
Chemical	-	-	-	-	20,113	15,901	790	328	20,903	16,229
Coarse	680,414	646,786	94,499	74,450	-	-	-	-	774,913	721,236
Granular	802,290	673,272	255,819	153,973	-	-	-	-	1,058,109	827,245
Soluble	132,167	148,862	30,509	34,171	24,617	25,662	43,192	7,557	230,485	216,252
SULPHATES	42,808	45,641	26,881	25,876	828	954	52	-	70,569	72,471
TOTAL	1,741,387	1,605,695	1,081,017	881,876	104,255	94,642	44,988	16,485	2,971,647	2,598,698

Note: Exports are listed on reverse.

rec'd. 9/30/87 A 8720-2

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Special Standard	53,023	81,640	57,518	24,044	81,562	38,259	14,007	86,024
Standard	683,977	435,868	260,397	146,364	406,761	417,669	577,737	505,360
Chemical	16,958	12,819	6,676	4,338	11,014	4,181	17,672	14,116
Coarse	666,253	583,243	103,168	241,825	344,993	583,241	724,783	635,169
Granular	704,950	705,034	170,759	105,151	275,910	515,078	835,756	813,002
Soluble	116,838	192,450	76,765	62,671	139,436	131,806	222,575	213,051
TOTAL	2,241,999	2,011,054	675,283 (A)	584,393 (A)	1,259,676 (A)	1,690,234	2,392,530	2,266,722

(A) Ending inventory figures corrected, 9/21/87.

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Special Std	15	17	40,873	82,499	-	-	-	-	40,888	82,516
Standard	52,413	71,620	530,356	445,965	35,770	23,130	1	7,629	618,540	548,344
Chemical	-	-	-	-	15,443	13,753	787	312	16,230	14,065
Coarse	646,307	623,606	79,357	70,382	-	-	-	-	725,664	693,988
Granular	674,104	612,628	170,153	139,663	-	-	-	-	844,257	752,291
Soluble	125,023	147,009	30,509	34,171	20,372	24,064	43,192	7,557	219,096	212,801
TOTAL	1,497,862	1,454,880	851,248	772,680	71,585	60,947	43,980	15,498	2,464,675	2,304,005

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	2,547	4,619	20,143	0	27,309
Brazil	9,664	42,814	52,059	0	104,537
China	196,423	0	0	0	196,423
Columbia	4,655	11,004	0	0	15,659
Denmark	5,606	0	0	0	5,606
Holland	19,678	0	47,983	0	67,661
India	201	0	0	4,148	4,349
Indonesia	76,844	0	0	0	76,844
Jamaica	0	1,816	4,529	0	6,345
Japan	29,022	17,386	9,118	25,668	81,194
Korea	68,007	0	0	0	68,007
Malaysia	65,240	0	17,646	0	82,886
New Zealand	24,291	1,718	0	693	26,702
Philippines	7,039	0	0	0	7,039
South Africa	3,190	0	5,197	0	8,387
Sri Lanka	0	0	3,988	0	3,988
Switzerland	19,945	0	9,490	0	29,435
Taiwan	38,877	0	0	0	38,877
TOTAL AG:	571,229	79,357	170,153	30,509	851,248
NON-AGRICULTURAL					
Italy	0	-	-	18,827	18,827
Japan	412	-	-	16,737	17,149
Korea	251	-	-	7,628	7,879
United Kingdom	125	-	-	0	125
TOTAL NON-AG:	788	-	-	43,192	43,980
TOTAL EXPORTS	**572,017**	**79,357**	**170,153**	**73,701**	**895,228**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1987 & 1986

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1987 APR-JUN	1986	MINE SITE	OFFSITE	1987	1986	1987 APR-JUN	1986
MURIATE								
Standard	83,071	93,583	69,202	2,738	71,940	126,763	137,335	120,377
Chemical	1,976	3,400	767	0	767	3,251	3,413	3,075
Coarse	49,516	16,399	10,654	0	10,654	13,586	42,697	39,968
Granular	137,158	44,224	78,062	1,481	79,543	55,791	209,553	96,520
Soluble	8,053	2,334	809	0	809	6,524	8,296	6,681
SULPHATES	61,333	62,906	45,033	10,874	55,907	88,307	72,966	54,465
TOTAL	341,107	222,846	204,527	15,093	219,620	294,222	474,260	321,086

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987 APR-JUN	1986	1987	1986
MURIATE										
Standard	31,280	19,497	102,080	64,942	22,927	28,995	953	971	157,240	114,405
Chemical	-	-	-	-	4,670	2,148	3	16	4,673	2,164
Coarse	34,107	23,180	15,142	4,068	-	-	-	-	49,249	27,248
Granular	128,186	60,644	85,666	14,310	-	-	-	-	213,852	74,954
Soluble	7,144	1,853	-	-	4,245	1,598	-	-	11,389	3,451
SULPHATES	42,808	45,641	26,881	25,876	828	954	52	-	70,569	72,471
TOTAL	243,525	150,815	229,769	109,196	32,670	33,695	1,008	987	506,972	294,693

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL - JUNE 1987

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	934	1,344	0	0	992	3,270
Australia	0	0	0	0	17	17
Brazil	22,044	10,438	31,616	0	727	64,825
Chile	17,286	0	0	0	7,320	24,606
China	25,679	0	0	0	0	25,679
Columbia	4,984	3,360	0	0	0	8,344
Costa Rica	0	0	3,154	0	924	4,078
Dom. Republic	0	0	6,797	0	133	6,930
Ecuador	3,722	0	0	0	0	3,722
France	0	0	16,044	0	0	16,044
Guatemala	0	0	0	0	905	905
Holland	0	0	11,425	0	0	11,425
Honduras	0	0	1,318	0	0	1,318
Japan	12,133	0	0	0	11,497	23,630
Korea	0	0	0	0	21	21
Martinique	0	0	0	0	763	763
Mexico	15,298	0	14,645	0	87	30,030
New Zealand	0	0	0	0	30	30
Puerto Rico	0	0	0	0	462	462
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	667	0	0	667
TOTAL AG:	102,080	15,142	85,666	0	26,881	229,769
NON-AGRICULTURAL						
Argentina	21	-	-	0	0	21
Mexico	932	-	-	0	52	984
Puerto Rico	3	-	-	0	0	3
TOTAL NON-AG:	956	-	-	0	52	1,008
TOTAL EXPORTS	**103,036**	**15,142**	**85,666**	**0**	**26,933**	**230,777**

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POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K_2O)

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	1985/86	Change %	1986/87	1985/86	Change %	1986/87	1985/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	7,750,866	7,186,703	7.9%	1,343,553	1,210,084	11.0%	9,094,419	8,396,787	8.3%
(-) Ending Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(=) Total Disappearance	8,181,424	7,546,323	8.4%	1,418,155	1,216,662	16.6%	9,599,579	8,762,985	9.5%
(-) Exports	3,204,758	2,395,800	33.8%	623,574	492,140	26.7%	3,828,332	2,887,940	32.6%
(=) Disappearance-Canada & United States	4,976,666	5,150,523	-3.4%	794,581	724,522	9.7%	5,771,247	5,875,045	-1.8%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Special Standard	298,952	248,514	81,562	38,259	28,208	35,063	255,649	238,463
Standard	2,493,042	2,052,675	478,701	544,432	525,427	374,967	2,558,773	2,033,670
Chemical	78,489	78,610	11,781	7,432	7,907	568	74,140	79,084
Coarse	2,372,555	2,254,736	355,647	596,827	914,462	921,440	2,613,735	2,572,371
Granular	2,969,681	2,786,690	355,453	570,869	640,667	612,135	3,185,097	2,856,488
Soluble	660,041	721,456	140,245	138,330	149,719	103,851	658,126	732,845
SULPHATES	221,659	254,106	55,907	88,307	84,264	83,028	254,059	250,063
TOTAL	9,094,419	8,396,787	1,479,296	1,984,456	2,350,654	2,131,052	9,599,579	8,762,984

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years	
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE										
Special Std	64	17,372	258,715	205,484	-	-	-	-	258,779	222,856
Standard	332,147	385,284	2,214,051	1,574,390	214,430	203,472	4,301	13,777	2,764,929	2,176,923
Chemical	-	-	-	-	75,221	50,121	2,284	1,156	77,505	51,277
Coarse	2,407,611	2,421,860	319,894	184,953	-	-	-	-	2,727,505	2,606,813
Granular	2,242,501	2,149,257	735,749	576,264	-	-	-	-	2,978,250	2,725,521
Soluble	365,132	433,345	113,052	125,595	102,011	133,714	84,088	75,748	664,283	768,402
SULPHATES	139,002	156,620	96,099	87,570	4,886	2,995	99	66	240,086	247,251
TOTAL	5,486,457	5,563,738	3,737,560	2,754,256	396,548	390,302	90,772	90,747	9,711,337	8,799,043

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	2,945	3,839	0	0	2,139	8,923
Australia	6,332	20,122	109,424	0	3,393	139,271
Bangladesh	31,678	0	0	0	0	31,678
Belgium	25,029	0	6,669	0	0	31,698
Brazil	106,150	183,591	343,242	3,450	1,983	638,416
Chile	33,526	0	0	0	19,559	53,085
China	620,105	0	0	0	14,469	634,574
Columbia	25,999	17,134	2,443	0	667	46,243
Costa Rica	15,667	0	5,434	0	4,759	25,860
Denmark	55,428	0	0	0	0	55,428
Dom. Republic	0	0	20,373	0	978	21,351
Ecuador	3,722	0	5,277	0	48	9,047
France	3,709	0	16,044	0	0	19,753
Guatemala	7,737	0	5,354	0	905	13,996
Holland	26,067	0	69,700	0	0	95,767
Honduras	0	0	1,733	0	74	1,807
India	258,153	0	0	7,591	0	265,744
Indonesia	176,903	0	0	0	0	176,903
Ireland	0	0	17,116	0	0	17,116
Italy	7,744	0	0	0	4	7,748
Jamaica	0	3,576	5,889	0	0	9,465
Japan	225,339	84,701	52,552	86,609	32,827	482,028
Korea	282,289	0	0	14,674	45	297,008
Malaysia	201,085	3,385	17,646	0	603	222,719
Martinique	0	0	0	0	763	763
Mexico	33,100	0	14,661	35	789	48,585
New Zealand	52,941	3,546	0	693	30	57,210
Panama	0	0	826	0	390	1,216
Peru	12,173	0	0	0	2,000	14,173
Philippines	25,305	0	0	0	6,088	31,393
Puerto Rico	0	0	978	0	583	1,561
South Africa	3,190	0	11,889	0	0	15,079
Sri Lanka	25,162	0	3,988	0	0	29,150
Switzerland	124,528	0	20,017	0	0	144,545
Taiwan	80,760	0	0	0	0	80,760
Thailand	0	0	0	0	3,003	3,003
United Kingdom	0	0	2,493	0	0	2,493
Venezuela	0	0	2,001	0	0	2,001
TOTAL AG:	2,472,766	319,894	735,749	113,052	96,099	3,737,560
NON-AGRICULTURAL						
Brazil	21	-	-	0	0	21
Italy	0	-	-	26,464	0	26,464
Japan	1,277	-	-	49,924	0	51,201
Korea	891	-	-	7,628	0	8,519
Mexico	3,389	-	-	72	99	3,560
Pakistan	13	-	-	0	0	13
Puerto Rico	6	-	-	0	0	6
Sweden	348	-	-	0	0	348
United Kingdom	640	-	-	0	0	640
TOTAL NON-AG:	6,585	-	-	84,088	99	90,772
TOTAL EXPORTS	**2,479,351**	**319,894**	**735,749**	**197,140**	**96,198**	**3,828,332**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	15,205	9,209	31,418	4,643	2,927	63,402
AK Alaska	29	396	1,523	439	0	2,387
AZ Arizona	532	0	749	0	302	1,583
AR Arkansas	70	3,095	48,044	6,349	692	58,250
CA California	27,314	19,425	10,456	489	9,899	67,583
CO Colorado	2,914	53	4,368	504	568	8,407
CT Connecticut	0	2,437	1,526	0	418	4,381
DE Delaware	0	0	21,923	165	563	22,651
FL Florida	67,885	17,873	19,023	8,652	34,935	148,368
GA Georgia	17,377	7,033	62,422	15,404	14,274	116,510
HI Hawaii	181	11,040	269	0	1,078	12,568
ID Idaho	2,743	9,012	14,288	1,021	49	27,113
IL Illinois	21,969	508,052	131,354	60,417	2,264	724,056
IN Indiana	15,150	291,398	42,376	34,673	1,790	385,387
IA Iowa	4,217	268,816	152,412	57,473	529	483,447
KS Kansas	2,165	4,513	24,416	2,672	1,244	35,010
KY Kentucky	117	74,308	37,531	991	4,777	117,724
LA Louisiana	13,156	29,085	52,108	7,933	85	102,367
ME Maine	479	0	6,694	124	522	7,819
MD Maryland	3,726	61	17,989	7,137	442	29,355
MA Massachusetts	0	(282)	3,398	1,383	466	4,965
MI Michigan	5,244	163,133	52,615	5,359	1,298	227,649
MN Minnesota	1,405	129,052	238,927	12,668	2,936	384,988
MS Mississippi	0	3,685	13,287	7,075	505	24,552
MO Missouri	12,049	45,317	201,826	25,168	1,015	285,375
MT Montana	19	(119)	10,984	802	30	11,716
NE Nebraska	1,484	4,448	11,431	7,395	4,128	28,886
NV Nevada	0	15	15	0	12	42
NH New Hampshire	0	0	762	0	130	892
NJ New Jersey	0	2,169	2,703	1,779	978	7,629
NM New Mexico	89	1,520	5,132	1,277	1,773	9,791
NY New York	386	15,286	57,302	4,395	1,847	79,216
NC North Carolina	5,129	11,280	52,569	12,178	6,815	87,971
ND North Dakota	0	6,500	20,328	318	44	27,190
OH Ohio	14,847	272,159	185,274	19,120	3,062	494,462
OK Oklahoma	998	1,494	17,651	816	598	21,557
OR Oregon	805	5,099	22,243	626	1,332	30,105
PA Pennsylvania	3,840	4,094	48,432	6,688	2,495	65,549
RI Rhode Island	0	59	1,367	248	176	1,850
SC South Carolina	25,140	5,494	28,370	2,414	4,649	66,067
SD South Dakota	0	4,796	7,795	1,418	20	14,029
TN Tennessee	2,818	35,878	76,443	6,359	1,309	122,807
TX Texas	25,920	38,579	58,921	7,702	6,714	137,836
UT Utah	4,375	138	1,672	163	59	6,407
VT Vermont	0	295	2,046	385	376	3,102
VA Virginia	6,967	2,955	69,964	11,039	1,503	92,428
WA Washington	8,636	5,412	25,259	2,962	1,036	43,305
WV West Virginia	0	2,572	759	220	0	3,551
WI Wisconsin	16,157	206,660	95,516	9,365	3,071	330,769
WY Wyoming	242	191	1,096	15	120	1,664
TOTAL U.S.:	331,779	2,223,685	1,994,976	358,423	125,855	5,034,718
CANADA						
AB Alberta	142	276	26,131	2,171	0	28,720
BC Brit. Columbia	37	220	7,212	81	224	7,774
MB Manitoba	33	5,164	15,436	1,987	0	22,620
NB New Brunswick	0	6,649	6,717	0	832	14,198
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	139	6,373	0	21	6,533
ON Ontario	161	154,134	48,832	2,316	5,466	210,909
PE Pr.Edward Isle	0	47	11,445	0	713	12,205
PQ Quebec	0	14,809	93,941	30	5,891	114,671
SK Saskatchewan	59	2,488	31,438	124	0	34,109
TOTAL CAN:	432	183,926	247,525	6,709	13,147	451,739
EXPORT SALES:	2,472,766	319,894	735,749	113,052	96,099	3,737,560
TOTAL AG SALES	**2,804,977**	**2,727,505**	**2,978,250**	**478,184**	**235,101**	**9,224,017**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	76,299	-	-	31,241	5	107,545
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	185	-	-	0	15	200
AR	Arkansas	28	-	-	14	188	230
CA	California	8,961	-	-	758	726	10,445
CO	Colorado	3,135	-	-	0	0	3,135
CT	Connecticut	130	-	-	0	0	130
DE	Delaware	31,150	-	-	7,859	0	39,009
FL	Florida	670	-	-	328	1,308	2,306
GA	Georgia	32	-	-	116	470	618
HI	Hawaii	0	-	-	0	0	0
ID	Idaho	603	-	-	0	21	624
IL	Illinois	931	-	-	1,243	21	2,195
IN	Indiana	214	-	-	6	44	264
IA	Iowa	569	-	-	57	94	720
KS	Kansas	1,011	-	-	166	125	1,302
KY	Kentucky	14	-	-	174	22	210
LA	Louisiana	397	-	-	714	10	1,121
ME	Maine	957	-	-	0	0	957
MD	Maryland	34	-	-	13	102	149
MA	Massachusetts	376	-	-	62	91	529
MI	Michigan	463	-	-	1,007	39	1,509
MN	Minnesota	42	-	-	486	45	573
MS	Mississippi	42,049	-	-	22	17	42,088
MO	Missouri	4,171	-	-	188	248	4,607
MT	Montana	109	-	-	0	0	109
NE	Nebraska	76	-	-	52	57	185
NV	Nevada	1	-	-	26	291	318
NH	New Hampshire	41	-	-	0	0	41
NJ	New Jersey	1,396	-	-	242	0	1,638
NM	New Mexico	11,270	-	-	3,735	1	15,006
NY	New York	8,799	-	-	283	3	9,085
NC	North Carolina	0	-	-	65	98	163
ND	North Dakota	1	-	-	0	0	1
OH	Ohio	27,308	-	-	46,217	20	73,545
OK	Oklahoma	4,754	-	-	104	137	4,995
OR	Oregon	1,659	-	-	0	21	1,680
PA	Pennsylvania	2,541	-	-	421	187	3,149
RI	Rhode Island	0	-	-	0	0	0
SC	South Carolina	15	-	-	26	62	103
SD	South Dakota	0	-	-	13	0	13
TN	Tennessee	128	-	-	258	0	386
TX	Texas	15,387	-	-	2,729	51	18,167
UT	Utah	21,028	-	-	149	41	21,218
VT	Vermont	14	-	-	0	0	14
VA	Virginia	95	-	-	82	0	177
WA	Washington	1,276	-	-	12	64	1,352
WV	West Virginia	17	-	-	703	0	720
WI	Wisconsin	5,251	-	-	86	24	5,361
WY	Wyoming	301	-	-	0	0	301
	TOTAL U.S.:	273,888	-	-	99,657	4,648	378,193
CANADA							
AB	Alberta	2,301	-	-	200	0	2,501
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	8	-	-	13	0	21
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	9,504	-	-	393	238	10,135
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	1,042	-	-	13	0	1,055
SK	Saskatchewan	2,908	-	-	1,735	0	4,643
	TOTAL CAN:	15,763	-	-	2,354	238	18,355
EXPORT SALES:		6,585	-	-	84,088	99	90,772
TOTAL NON-AG		**296,236**	-	-	**186,099**	**4,985**	**487,320**
GRAND TOTAL		**3,101,213**	**2,727,505**	**2,978,250**	**664,283**	**240,086**	**9,711,337**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K_2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Special Standard	298,952	248,514	81,562	38,259	28,208	35,063	255,649	238,463
Standard	2,090,358	1,575,257	406,761	417,669	427,697	288,406	2,101,266	1,585,285
Chemical	65,817	61,810	11,014	4,181	4,216	544	58,984	61,844
Coarse	2,242,548	2,137,466	344,993	583,241	866,493	873,052	2,480,796	2,420,718
Granular	2,413,957	2,469,173	275,910	515,078	576,900	525,350	2,653,125	2,530,995
Soluble	639,234	694,483	139,436	131,806	146,340	103,076	631,604	709,017
TOTAL	7,750,866	7,186,703	1,259,676	1,690,234	2,049,854	1,825,491	8,181,424	7,546,322

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years	
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE										
Special Std	64	17,372	258,715	205,484	-	-	-	-	258,779	222,856
Standard	236,274	314,247	1,956,118	1,362,796	117,187	62,499	540	7,628	2,310,119	1,747,170
Chemical	-	-	-	-	60,701	49,221	2,268	1,156	62,969	50,377
Coarse	2,316,081	2,307,896	283,749	156,609	-	-	-	-	2,599,830	2,464,505
Granular	1,908,065	1,957,662	509,248	446,269	-	-	-	-	2,417,313	2,403,931
Soluble	350,702	425,684	110,104	125,595	89,328	122,348	84,016	75,403	634,150	749,030
TOTAL	4,811,186	5,022,861	3,117,934	2,296,753	267,216	234,068	86,824	84,187	8,283,160	7,637,869

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	2,011	2,013	0	0	4,024
Australia	6,332	20,122	109,424	0	135,878
Bangladesh	31,678	0	0	0	31,678
Brazil	62,089	158,148	235,968	3,450	459,655
Chile	16,240	0	0	0	16,240
China	580,845	0	0	0	580,845
Columbia	13,871	11,004	0	0	24,875
Costa Rica	14,106	0	0	0	14,106
Denmark	55,428	0	0	0	55,428
France	3,709	0	0	0	3,709
Guatemala	7,737	0	5,354	0	13,091
Holland	26,067	0	41,743	0	67,810
India	242,355	0	0	7,591	249,946
Indonesia	176,903	0	0	0	176,903
Ireland	0	0	3,747	0	3,747
Italy	7,744	0	0	0	7,744
Jamaica	0	3,576	5,889	0	9,465
Japan	177,898	81,955	51,090	83,696	394,639
Korea	282,284	0	0	14,674	296,958
Malaysia	201,085	3,385	17,646	0	222,116
Mexico	14,807	0	0	0	14,807
New Zealand	49,321	3,546	0	693	53,560
Peru	5,560	0	0	0	5,560
Philippines	25,305	0	0	0	25,305
South Africa	3,190	0	11,889	0	15,079
Sri Lanka	25,162	0	3,988	0	29,150
Switzerland	124,528	0	20,017	0	144,545
Taiwan	58,578	0	0	0	58,578
United Kingdom	0	0	2,493	0	2,493
TOTAL AG:	2,214,833	283,749	509,248	110,104	3,117,934
NON-AGRICULTURAL					
Italy	0	-	-	26,464	26,464
Japan	1,264	-	-	49,924	51,188
Korea	891	-	-	7,628	8,519
Pakistan	13	-	-	0	13
United Kingdom	640	-	-	0	640
TOTAL NON-AG:	2,808	-	-	84,016	86,824
TOTAL EXPORTS	**2,217,641**	**283,749**	**509,248**	**194,120**	**3,204,758**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	12,312	7,315	27,069	3,505	50,201
AK Alaska	29	396	1,523	439	2,387
AZ Arizona	0	0	31	0	31
AR Arkansas	0	2,551	28,144	6,323	37,018
CA California	26	0	357	475	858
CO Colorado	391	0	313	218	922
CT Connecticut	0	2,437	1,521	0	3,958
DE Delaware	0	0	21,923	165	22,088
FL Florida	67,199	17,873	18,983	8,652	112,707
GA Georgia	14,174	7,018	62,276	15,395	98,863
HI Hawaii	0	7,762	269	0	8,031
ID Idaho	20	1,016	6,667	1,021	8,724
IL Illinois	21,811	507,891	102,265	60,199	692,166
IN Indiana	15,150	291,398	39,294	34,673	380,515
IA Iowa	3,913	266,632	136,062	57,473	464,080
KS Kansas	0	247	2,137	1,517	3,901
KY Kentucky	92	74,308	28,502	991	103,893
LA Louisiana	10,997	27,311	41,024	6,611	85,943
ME Maine	479	0	6,694	124	7,297
MD Maryland	3,726	61	17,989	7,137	28,913
MA Massachusetts	0	(282)	3,398	1,321	4,437
MI Michigan	5,235	163,133	52,615	5,345	226,328
MN Minnesota	1,330	129,052	238,704	12,335	381,421
MS Mississippi	0	3,412	9,543	7,061	20,016
MO Missouri	3,293	40,391	120,752	24,220	188,656
MT Montana	19	(119)	10,759	802	11,461
NE Nebraska	181	3,704	6,494	7,395	17,774
NV Nevada	0	0	15	0	15
NH New Hampshire	0	0	762	0	762
NJ New Jersey	0	2,169	2,703	1,729	6,601
NM New Mexico	0	0	4	0	4
NY New York	386	15,286	57,302	4,395	77,369
NC North Carolina	4,579	11,280	52,569	12,178	80,606
ND North Dakota	0	6,500	20,328	318	27,146
OH Ohio	13,029	272,159	181,644	19,105	485,937
OK Oklahoma	0	186	531	532	1,249
OR Oregon	0	3,150	15,860	626	19,636
PA Pennsylvania	3,575	4,094	41,138	6,621	55,428
RI Rhode Island	0	59	1,367	248	1,674
SC South Carolina	24,364	5,494	28,370	2,364	60,592
SD South Dakota	0	4,796	7,739	1,418	13,953
TN Tennessee	2,818	35,878	72,724	6,331	117,751
TX Texas	0	0	359	744	1,103
UT Utah	3,275	0	5	1	3,281
VT Vermont	0	295	2,046	385	2,726
VA Virginia	6,967	2,955	69,964	11,039	90,925
WA Washington	540	5,080	22,947	2,962	31,529
WV West Virginia	0	2,572	759	220	3,551
WI Wisconsin	15,996	206,660	95,157	9,365	327,178
WY Wyoming	0	35	881	15	931
TOTAL U.S.:	235,906	2,132,155	1,660,482	343,993	4,372,536
CANADA					
AB Alberta	142	276	26,131	2,171	28,720
BC Brit. Columbia	37	220	7,212	81	7,550
MB Manitoba	33	5,164	15,436	1,987	22,620
NB New Brunswick	0	6,649	6,717	0	13,366
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	139	6,373	0	6,512
ON Ontario	161	154,134	48,890	2,316	205,501
PE Pr.Edward Isle	0	47	11,445	0	11,492
PQ Quebec	0	14,809	93,941	30	108,780
SK Saskatchewan	59	2,488	31,438	124	34,109
TOTAL CAN:	432	183,926	247,583	6,709	438,650
EXPORT SALES:	2,214,833	283,749	509,248	110,104	3,117,934
TOTAL AG SALES	**2,451,171**	**2,599,830**	**2,417,313**	**460,806**	**7,929,120**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	71,515	-	-	30,903	102,418
AK Alaska	0	-	-	0	0
AZ Arizona	59	-	-	0	59
AR Arkansas	14	-	-	0	14
CA California	55	-	-	685	740
CO Colorado	1,582	-	-	0	1,582
CT Connecticut	14	-	-	0	14
DE Delaware	26,918	-	-	7,859	34,777
FL Florida	185	-	-	328	513
GA Georgia	0	-	-	90	90
HI Hawaii	0	-	-	0	0
ID Idaho	0	-	-	0	0
IL Illinois	634	-	-	1,227	1,861
IN Indiana	202	-	-	6	208
IA Iowa	234	-	-	46	280
KS Kansas	28	-	-	26	54
KY Kentucky	14	-	-	174	188
LA Louisiana	125	-	-	259	384
ME Maine	929	-	-	0	929
MD Maryland	0	-	-	13	13
MA Massachusetts	0	-	-	0	0
MI Michigan	360	-	-	1,007	1,367
MN Minnesota	27	-	-	486	513
MS Mississippi	0	-	-	0	0
MO Missouri	1,903	-	-	26	1,929
MT Montana	31	-	-	0	31
NE Nebraska	75	-	-	52	127
NV Nevada	0	-	-	0	0
NH New Hampshire	41	-	-	0	41
NJ New Jersey	1,138	-	-	242	1,380
NM New Mexico	0	-	-	0	0
NY New York	8,799	-	-	283	9,082
NC North Carolina	0	-	-	65	65
ND North Dakota	1	-	-	0	1
OH Ohio	27,220	-	-	41,620	68,840
OK Oklahoma	0	-	-	0	0
OR Oregon	1,447	-	-	0	1,447
PA Pennsylvania	1,573	-	-	421	1,994
RI Rhode Island	0	-	-	0	0
SC South Carolina	0	-	-	0	0
SD South Dakota	0	-	-	13	13
TN Tennessee	0	-	-	244	244
TX Texas	331	-	-	63	394
UT Utah	11,352	-	-	0	11,352
VT Vermont	14	-	-	0	14
VA Virginia	95	-	-	82	177
WA Washington	14	-	-	0	14
WV West Virginia	17	-	-	703	720
WI Wisconsin	5,078	-	-	86	5,164
WY Wyoming	101	-	-	0	101
TOTAL U.S.:	162,125	-	-	87,009	249,134
CANADA					
AB Alberta	2,301	-	-	200	2,501
BC Brit. Columbia	0	-	-	0	0
MB Manitoba	8	-	-	13	21
NB New Brunswick	0	-	-	0	0
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	9,504	-	-	358	9,862
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	1,042	-	-	13	1,055
SK Saskatchewan	2,908	-	-	1,735	4,643
TOTAL CAN:	15,763	-	-	2,319	18,082
EXPORT SALES:	2,808	-	-	84,016	86,824
TOTAL NON-AG	**180,696**	-	-	**173,344**	**354,040**
GRAND TOTAL	**2,631,867**	**2,599,830**	**2,417,313**	**634,150**	**8,283,160**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Standard	402,684	477,418	71,940	126,763	97,730	86,561	457,507	448,385
Chemical	12,672	16,800	767	3,251	3,691	24	15,156	17,240
Coarse	130,007	117,270	10,654	13,586	47,969	48,388	132,939	151,653
Granular	555,724	317,517	79,543	55,791	63,767	86,785	531,972	325,493
Soluble	20,807	26,973	809	6,524	3,379	775	26,522	23,828
SULPHATES	221,659	254,106	55,907	88,307	84,264	83,028	254,059	250,063
TOTAL	1,343,553	1,210,084	219,620	294,222	300,800	305,561	1,418,155	1,216,662

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years	
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE										
Standard	95,873	71,037	257,933	211,594	97,243	140,973	3,761	6,149	454,810	429,753
Chemical	-	-	-	-	14,520	900	16	-	14,536	900
Coarse	91,530	113,964	36,145	28,344	-	-	-	-	127,675	142,308
Granular	334,436	191,595	226,501	129,995	-	-	-	-	560,937	321,590
Soluble	14,430	7,661	2,948	-	12,683	11,366	72	345	30,133	19,372
SULPHATES	139,002	156,620	96,099	87,570	4,886	2,995	99	66	240,086	247,251
TOTAL	675,271	540,877	619,626	457,503	129,332	156,234	3,948	6,560	1,428,177	1,161,174

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	934	1,826	0	0	2,139	4,899
Australia	0	0	0	0	3,393	3,393
Belgium	25,029	0	6,669	0	0	31,698
Brazil	44,061	25,443	107,274	0	1,983	178,761
Chile	17,286	0	0	0	19,559	36,845
China	39,260	0	0	0	14,469	53,729
Columbia	12,128	6,130	2,443	0	667	21,368
Costa Rica	1,561	0	5,434	0	4,759	11,754
Dom. Republic	0	0	20,373	0	978	21,351
Ecuador	3,722	0	5,277	0	48	9,047
France	0	0	16,044	0	0	16,044
Guatemala	0	0	0	0	905	905
Holland	0	0	27,957	0	0	27,957
Honduras	0	0	1,733	0	74	1,807
India	15,798	0	0	0	0	15,798
Ireland	0	0	13,369	0	0	13,369
Italy	0	0	0	0	4	4
Japan	47,441	2,746	1,462	2,913	32,827	87,389
Korea	5	0	0	0	45	50
Malaysia	0	0	0	0	603	603
Martinique	0	0	0	0	763	763
Mexico	18,293	0	14,661	35	789	33,778
New Zealand	3,620	0	0	0	30	3,650
Panama	0	0	826	0	390	1,216
Peru	6,613	0	0	0	2,000	8,613
Philippines	0	0	0	0	6,088	6,088
Puerto Rico	0	0	978	0	583	1,561
Taiwan	22,182	0	0	0	0	22,182
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	2,001	0	0	2,001
TOTAL AG:	257,933	36,145	226,501	2,948	96,099	619,626
NON-AGRICULTURAL						
Brazil	21	-	-	0	0	21
Japan	13	-	-	0	0	13
Mexico	3,389	-	-	72	99	3,560
Puerto Rico	6	-	-	0	0	6
Sweden	348	-	-	0	0	348
TOTAL NON-AG:	3,777	-	-	72	99	3,948
TOTAL EXPORTS	**261,710**	**36,145**	**226,501**	**3,020**	**96,198**	**623,574**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	2,893	1,894	4,349	1,138	2,927	13,201
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	532	0	718	0	302	1,552
AR	Arkansas	70	544	19,900	26	692	21,232
CA	California	27,288	19,425	10,099	14	9,899	66,725
CO	Colorado	2,523	53	4,055	286	568	7,485
CT	Connecticut	0	0	5	0	418	423
DE	Delaware	0	0	0	0	563	563
FL	Florida	686	0	40	0	34,935	35,661
GA	Georgia	3,203	15	146	9	14,274	17,647
HI	Hawaii	181	3,278	0	0	1,078	4,537
ID	Idaho	2,723	7,996	7,621	0	49	18,389
IL	Illinois	158	161	29,089	218	2,264	31,890
IN	Indiana	0	0	3,082	0	1,790	4,872
IA	Iowa	304	2,184	16,350	0	529	19,367
KS	Kansas	2,165	4,266	22,279	1,155	1,244	31,109
KY	Kentucky	25	0	9,029	0	4,777	13,831
LA	Louisiana	1,159	1,774	11,084	1,322	85	16,424
ME	Maine	0	0	0	0	522	522
MD	Maryland	0	0	0	0	442	442
MA	Massachusetts	0	0	0	62	466	528
MI	Michigan	9	0	0	14	1,298	1,321
MN	Minnesota	75	0	223	333	2,936	3,567
MS	Mississippi	0	273	3,744	14	505	4,536
MO	Missouri	8,756	4,926	81,074	948	1,015	96,719
MT	Montana	0	0	225	0	30	255
NE	Nebraska	1,303	744	4,937	0	4,128	11,112
NV	Nevada	0	15	0	0	12	27
NH	New Hampshire	0	0	0	0	130	130
NJ	New Jersey	0	0	0	50	978	1,028
NM	New Mexico	89	1,520	5,128	1,277	1,773	9,787
NY	New York	0	0	0	0	1,847	1,847
NC	North Carolina	550	0	0	0	6,815	7,365
ND	North Dakota	0	0	0	0	44	44
OH	Ohio	1,818	0	3,630	15	3,062	8,525
OK	Oklahoma	998	1,308	17,120	284	598	20,308
OR	Oregon	805	1,949	6,383	0	1,332	10,469
PA	Pennsylvania	265	0	7,294	67	2,495	10,121
RI	Rhode Island	0	0	0	0	176	176
SC	South Carolina	776	0	0	50	4,649	5,475
SD	South Dakota	0	0	56	0	20	76
TN	Tennessee	0	0	3,719	28	1,309	5,056
TX	Texas	25,920	38,579	58,562	6,958	6,714	136,733
UT	Utah	1,100	138	1,667	162	59	3,126
VT	Vermont	0	0	0	0	376	376
VA	Virginia	0	0	0	0	1,503	1,503
WA	Washington	8,096	332	2,312	0	1,036	11,776
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	161	0	359	0	3,071	3,591
WY	Wyoming	242	156	215	0	120	733
	TOTAL U.S.:	95,873	91,530	334,494	14,430	125,855	662,182
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	224	224
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	832	832
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	21	21
ON	Ontario	0	0	(58)	0	5,466	5,408
PE	Pr.Edward Isle	0	0	0	0	713	713
PQ	Quebec	0	0	0	0	5,891	5,891
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	(58)	0	13,147	13,089
EXPORT SALES:		257,933	36,145	226,501	2,948	96,099	619,626
TOTAL AG SALES		**353,806**	**127,675**	**560,937**	**17,378**	**235,101**	**1,294,897**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	4,784	-	-	338	5	5,127
AK	Alaska	0	-	-	0	0	0
AZ	Arizona	126	-	-	0	15	141
AR	Arkansas	14	-	-	14	188	216
CA	California	8,906	-	-	73	726	9,705
CO	Colorado	1,553	-	-	0	0	1,553
CT	Connecticut	116	-	-	0	0	116
DE	Delaware	4,232	-	-	0	0	4,232
FL	Florida	485	-	-	0	1,308	1,793
GA	Georgia	32	-	-	26	470	528
HI	Hawaii	0	-	-	0	0	0
ID	Idaho	603	-	-	0	21	624
IL	Illinois	297	-	-	16	21	334
IN	Indiana	12	-	-	0	44	56
IA	Iowa	335	-	-	11	94	440
KS	Kansas	983	-	-	140	125	1,248
KY	Kentucky	0	-	-	0	22	22
LA	Louisiana	272	-	-	455	10	737
ME	Maine	28	-	-	0	0	28
MD	Maryland	34	-	-	0	102	136
MA	Massachusetts	376	-	-	62	91	529
MI	Michigan	103	-	-	0	39	142
MN	Minnesota	15	-	-	0	45	60
MS	Mississippi	42,049	-	-	22	17	42,088
MO	Missouri	2,268	-	-	162	248	2,678
MT	Montana	78	-	-	0	0	78
NE	Nebraska	1	-	-	0	57	58
NV	Nevada	1	-	-	26	291	318
NH	New Hampshire	0	-	-	0	0	0
NJ	New Jersey	258	-	-	0	0	258
NM	New Mexico	11,270	-	-	3,735	1	15,006
NY	New York	0	-	-	0	3	3
NC	North Carolina	0	-	-	0	98	98
ND	North Dakota	0	-	-	0	0	0
OH	Ohio	88	-	-	4,597	20	4,705
OK	Oklahoma	4,754	-	-	104	137	4,995
OR	Oregon	212	-	-	0	21	233
PA	Pennsylvania	968	-	-	0	187	1,155
RI	Rhode Island	0	-	-	0	0	0
SC	South Carolina	15	-	-	26	62	103
SD	South Dakota	0	-	-	0	0	0
TN	Tennessee	128	-	-	14	0	142
TX	Texas	15,056	-	-	2,666	51	17,773
UT	Utah	9,676	-	-	149	41	9,866
VT	Vermont	0	-	-	0	0	0
VA	Virginia	0	-	-	0	0	0
WA	Washington	1,262	-	-	12	64	1,338
WV	West Virginia	0	-	-	0	0	0
WI	Wisconsin	173	-	-	0	24	197
WY	Wyoming	200	-	-	0	0	200
	TOTAL U.S.:	111,763	-	-	12,648	4,648	129,059
CANADA							
AB	Alberta	0	-	-	0	0	0
BC	Brit. Columbia	0	-	-	0	0	0
MB	Manitoba	0	-	-	0	0	0
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	0	-	-	35	238	273
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	0	-	-	0	0	0
SK	Saskatchewan	0	-	-	0	0	0
	TOTAL CAN:	0	-	-	35	238	273
EXPORT SALES:		3,777	-	-	72	99	3,948
TOTAL NON-AG		**115,540**	-	-	**12,755**	**4,985**	**133,280**
GRAND TOTAL		**469,346**	**127,675**	**560,937**	**30,133**	**240,086**	**1,428,177**

10/26/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0887
October 14, 1987

AUGUST

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,013,637	1,590,079	-36.3%	220,725	294,881	-25.1%	1,234,362	1,884,960	-34.5%
(+) Production	586,078	513,924	14.0%	103,661	114,589	-9.5%	689,739	628,513	9.7%
(-) Ending Inventory	1,029,167	1,618,269	-36.4%	180,441	302,352	-40.3%	1,209,608	1,920,621	-37.0%
(=) Total Disappearance	570,548	485,734	17.5%	143,945	107,118	34.4%	714,493	592,852	20.5%
(-) Exports	253,561	163,966	54.6%	96,439	39,834	142.1%	350,000	203,800	71.7%
(=) Disappearance-Canada & United States	316,987	321,768	-1.5%	47,506	67,284	-29.4%	364,493	389,052	-6.3%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1987/88	'86/87	Change %	UNITED STATES PRODUCERS 1987/88	'86/87	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,689,576	-25.4%	219,620	294,222	-25.4%	1,479,296	1,983,798	-25.4%
(+) Production	935,378	814,694	14.8%	199,976	235,924	-15.2%	1,135,354	1,050,618	8.1%
(-) Ending Inventory	1,029,167	1,618,269	-36.4%	180,441	302,352	-40.3%	1,209,608	1,920,621	-37.0%
(=) Total Disappearance	1,165,887	886,001	31.6%	239,155	227,794	5.0%	1,405,042	1,113,795	26.1%
(-) Exports	540,329	436,131	23.9%	155,144	126,782	22.4%	695,473	562,913	23.5%
(=) Disappearance-Canada & United States	625,558	449,870	39.1%	84,011	101,012	-16.8%	709,569	550,882	28.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,479	1,210										
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Special Std.	21,414	19,709	25,132	22,918	48,050	28,948	14,706	17,122
Standard	177,187	198,877	199,681	182,129	381,810	471,641	182,425	120,575
Chemical	6,302	6,168	5,005	2,585	7,590	5,000	6,013	6,711
Coarse	191,902	144,760	149,126	105,619	254,745	582,362	212,696	192,804
Granular	240,042	191,071	182,617	150,053	332,670	567,897	252,955	206,781
Soluble	40,912	50,374	67,861	74,176	142,037	173,877	17,009	37,771
SULPHATES	11,980	17,554	29,614	13,092	42,706	90,896	28,689	11,088
TOTAL	689,739	628,513	659,036	550,572	1,209,608	1,920,621	714,493	592,852

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Special Std	15	19	5,669	17,148	-	-	-	-	5,684	17,167
Standard	20,836	32,412	167,660	87,938	17,226	13,493	290	-	206,012	133,843
Chemical	-	-	-	-	5,300	5,402	616	432	5,916	5,834
Coarse	231,963	183,259	20,592	12,669	-	-	-	-	252,555	195,928
Granular	133,436	101,827	125,833	68,100	-	-	-	-	259,269	169,927
Soluble	18,428	7,244	9,895	13,651	7,463	7,317	-	-	35,786	28,212
SULPHATES	4,555	7,269	19,445	3,862	652	167	-	-	24,652	11,298
TOTAL	409,233	332,030	349,094	203,368	30,641	26,379	906	432	789,874	562,209

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Standard	31,380	39,461	63,784	-	63,784	114,819	32,485	36,475
Chemical	1,621	1,300	1,242	-	1,242	1,000	699	2,741
Coarse	11,951	7,074	13,683	-	13,683	14,574	8,620	10,739
Granular	45,491	47,200	58,144	23	58,167	76,063	72,178	40,383
Soluble	1,238	2,000	859	-	859	5,000	1,274	5,692
SULPHATES	11,980	17,554	29,614	13,092	42,706	90,896	28,589	11,088
TOTAL	103,661	114,589	167,326	13,115	180,441	302,352	143,945	107,118

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Standard	5,075	5,625	13,682	18,799	10,623	7,299	290	-	29,670	31,723
Chemical	-	-	-	-	402	1,557	278	270	680	1,827
Coarse	8,303	3,094	1,389	482	-	-	-	-	9,692	3,576
Granular	18,748	15,528	61,355	16,421	-	-	-	-	80,103	31,949
Soluble	646	1,200	-	0	722	0	-	-	1,368	1,200
SULPHATES	4,555	7,269	19,445	3,862	652	167	-	-	24,652	11,298
TOTAL	37,327	32,716	95,871	39,564	12,399	9,023	568	270	146,165	81,573

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1987

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1987 AUG	1986	MINE SITE	OFFSITE	1987	1986	1987 AUG	1986
MURIATE								
Special Standard	21,414	19,709	25,132	22,918	48,050	28,948	14,706	17,122
Standard	145,807	159,416	135,897	182,129	318,026	356,822	149,940	84,100
Chemical	4,681	4,868	3,763	2,585	6,348	4,000	5,314	3,970
Coarse	179,951	137,686	135,443	105,619	241,062	567,788	204,076	182,065
Granular	194,551	143,871	124,473	150,030	274,503	491,834	180,777	166,398
Soluble	39,674	48,374	67,002	74,176	141,178	168,877	15,735	32,079
TOTAL	586,078	513,924	491,710	537,457	1,029,167	1,618,269	570,548	485,734

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987 AUG	1986	1987	1986
MURIATE										
Special Std	15	19	5,669	17,148	-	-	-	-	5,684	17,167
Standard	15,761	26,787	153,978	69,139	6,603	6,194	-	-	176,342	102,120
Chemical	-	-	-	-	4,898	3,845	338	162	5,236	4,007
Coarse	223,660	180,165	19,203	12,187	-	-	-	-	242,863	192,352
Granular	114,688	86,299	64,478	51,679	-	-	-	-	179,166	137,978
Soluble	17,782	6,044	9,895	13,651	6,741	7,317	-	-	34,418	27,012
TOTAL	371,906	299,314	253,223	163,804	18,242	17,356	338	162	643,709	480,636